Network of California Community College Foundations
1102 Q Street, Third Floor | Sacramento, California 95811
t.916.498.6709 | f.916.325.0844
info@ncccfweb.org | www.ncccfweb.org

NCCCF Board Meeting Agenda

Thursday, June 23rd, 2016 10:00 a.m.-3:00 p.m.
Location: Fireside Room, Sierra College, 500 Rocklin Road, Rocklin, CA 95677
Dial in: 1-719-785-4469 Passcode: 883390
GoToMeeting Link |Meeting Passcode: **461447**

Coffee served beginning at 10:00 a.m.

I. Call to Order ..... Linda Fogerson

II. Board Member Updates: Celebrating Success ..... All

III. Recurring Business

i. Approval of February 2016 Minutes (* and **) ..... Linda Fogerson

ii. Financial Report (* and **)..... George Boodrookas

1. Financial Statements and FY16 Forecast as of April 30, 2016
2. Fiscal Year 2017 Budget

iii. Governance Committee Nominations (* and **)..... Amy Cardullo

1. 2016/2017 Slate of Officer Nominations
2. 2016/2017 – 2019/2020 Slate of Director Nominations

iv. 2016-2017 Membership Report ..... Nancy Pryor

IV. Reports and Updates

i. CEO Update..... Dianne Van Hook

ii. Foundation for California Community Colleges Update..... Keetha Mills

1. CollegeBuys Partnership Opportunities..... Jorge "JC" Sales
2. CCC Foundation Benchmarking Survey Results..... Nancy Pryor

iii. Conference for Community College Advancement (**)

1. California-specific breakout sessions..... Lisa Brooks
2. California Reception..... Sheri Horn-Bunk

iv. Board Activities and Responsibilities Calendar (**)..... Nancy Pryor

v. Board Planning ..... Linda Fogerson

1. 2016-2017 Board Meeting Calendar (**)
2. 2016-2017 Committee Appointments (* and **)
3. 2016-2017 Advocacy Opportunities (**)

* Action Item ** Handout

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Lunch is served

V. Strategic Plan Ad Hoc Committee Reports – Fiscal Year 16 Accomplishments

i. Finance/Resource Development……Shannon Hill
ii. Governance ……Amy Cardullo
iii. Professional Development ……Christina Romero
iv. Best Practices ……Don Rickner

VI. Strategic Plan Implementation

i. Review progress, make recommendations for FY17 implementation format……All

VII. General Board Comments/Questions ……All

VIII. Meeting Adjournment…… Linda Fogerson

2016 Board Meeting Schedule & Upcoming Events

Upcoming Board Meetings:

i. Tuesday, October 4th 10:00 a.m. to 3:00 p.m. at the Westin, San Diego – Gaslamp District in San Diego
ii. Wednesday, November 16th 9:00 a.m. to 2:00 p.m. at the Riverside Convention Center, Meeting Room 7 in Riverside

Upcoming Conferences:

iii. CASE Conference for Community College Advancement October 5-7, 2016 at the Westin, San Diego – Gaslamp District in San Diego, CA
iv. CCLC (Community College League of California) Convention November 17-19, 2016 at the Riverside Convention Center in Riverside, CA

* Action Item ** Handout

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NCCCF Board Meeting Minutes

Tuesday, February 16th, 2016 10:00 a.m.-3:00 p.m.

Location: Riverside Community College District, Room 409 in the Digital Library/Learning Resource Center
4800 Magnolia Ave, Riverside, CA 92506
Dial in: 1-913-312-3202 Passcode: 330662

I. Call to Order

Vice Chair Robert Schwartz called the meeting to order at 10:08 a.m.

In attendance was George Boodrookas, Lisa Brooks, Amy Cardullo, Tim Foster, Sheri Horn-Bunk, Paul Iannaccone, Keetha Mills, Robert Schwartz, Dianne Van Hook, Murray Wood. Nancy Pryor attended as a staff representative. Attending telephonically was Sonbol Aliabadi, Bobbi Abram, and Melinda Silverstein.

Ken Cooper, Linda Fogerson, Shannon Hill and Don Rickner were absent.

Vice Chair Robert Schwartz thanked Amy Cardullo for hosting the meeting, and many of the board members complimented her staff for the clear signage and parking directions provided. The board also welcomed Chancellor Dianne Van Hook to her second meeting and thanked her for attending in person. To accommodate potential afternoon scheduling conflicts, the CEO Report and CASE partnership were moved to the beginning of the agenda.

CEO Report

Dr. Van Hook provided a report on California Community Colleges activities on the CEO level, sharing the results of a survey conducted via the CEO list serv and offering her perspective on the broader community college landscape. The latest retention studies by the Community College League of California reported 38 new CEO appointments in the last year alone. There are eight new state-level initiatives and funding streams increasingly requires collaboration with multiple public and private entities across regions. Colleges also face increased pension obligations through STERS and PERS.

The CEO survey identified a number of challenges and areas where CEOs would like additional fundraising training and templates. Dr. Van Hook encouraged the NCCCF to respond quickly to the needs identified in the survey. The final handout distributed with the CEO report included an example of a two-day CEO fundraising academy which was operated by ACCCA in the late 90s/early 2000s.

The board discussed current challenges collaborating with existing professional development entities to include fundraising in CEO training. The NCCCF believes effective strategies include utilizing a peer-to-peer training approach and working through existing channels CEOs use to access professional development to avoid reinventing the proverbial wheel. Mills shared has been difficult to influence the CEO training planning committees, which are led by CCC CEOs, to prioritize fundraising as a learning outcome.

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II. Recurring Business

i. Approval of November 2016 Minutes

A motion to approve the minutes from the November 19, 2015 meeting as made by Keetha Mills and seconded by Christina Romero. The motion passed unanimously.

ii. CASE Membership Update

Paul Heaton, former director of the Center for Community College Advancement within the Council for Advancement and Support of Education (CASE), shared upcoming membership benefits changes that will apply to the 2016-2017 fiscal year. As of July 1, CASE will restructure some of the membership benefits that had previously been available for an extra fee as a part of the standard set of benefits. Each member of the college staff will receive what was previously included in the CASE Premier Member benefits. *Currents* Magazine will become a digital publication available to all members. And, CASE will not charge for webinars.

CASE will also be moving away from FTEs (full-time enrollment) as the only measure by which it calculates dues. The new structure is a response to requests from members to take in account other measures of foundation size, including asset size. The transition to a new membership model will be made incrementally over the course of three years.

CASE membership rates for California will increase by less than 7% this year. CASE members from other parts of the country may see increases higher than those published rates.

The NCCCF board commented that complimentary access to webinars is a highly-valued benefit, many board members had purchased access to webinars as low-cost professional development tools for their staff.

Paul Heaton has also accepted a role as director of the Office of the President. He will continue to be the NCCCF point of contact at CASE until a new director is selected. Staff will work with CASE to develop marketing materials to communicate the new membership benefits. A microsite, www.case.org/imagine, is available with additional resources. Paul Heaton left the call.

The board discussed the financial implications of the new structure of CASE membership benefits. This year, the board made great progress by aligning membership dues rates as an approximate 20% discount of CASE membership. Keetha Mills advocated utilizing an approach that would raise NCCCF dues in

proportion with CASE member increases each year, preserving a slight discount to members and ensuring the NCCCF budget maintain a reserve.

The board calculated an approximate 7% increase, rounding to the nearest increment of $25.

FTES	0-4,999	5,000-9,999	10,000-19,999	20,000+
2015-2016 Dues	750	1050	1350	1650
2016-2017 Proposed Dues	800	1125	1450	1750

A motion to approve 2016-2017 dues as outlined above was made by Paul Iannaccone. Christina Romero seconded the motion. The motion passed unanimously.

iii. Financial Report

Treasurer Boodrookas reported on the financial statements for the six months ending December 31, 2015. The Network ended the calendar year with net income of $8, 459 assets of $6,987. The 2016 fiscal year is projected to end with $15,936 in net income and $14,464 in projected net assets. The fiscal year 2016 budget reflects the significant steps taken by the board to address the budget shortfall and build a reserve. Increased membership fees that more closely align with CASE have stabilized the organization's finances and positioned the organization for growth. However, the organization requires significantly more staffing than is currently budgeted.

The board review the accounts receivable reflected in the budget, which includes two membership fees that were not received as of 12/31/15. Staff has followed up with both foundations and expects payment for both membership will be reflected in the next fiscal statement.

iv. 2015-2016 Membership Report

Nancy Pryor reported on the 2015-2016 membership drive. To date, 74 foundations have joined the Network of California Community College Foundations and taken advantage of the dual membership in CASE for a total of $86,050. The corresponding membership fees paid to CASE for these members total $93,595. Six membership benefits webinars were held over the summer and significant outreach occurred to communicate membership benefits in advance of the conference. The Network saw eight new members join the organization, including many colleges with small staff sizes. Members of the board reviewed the list of non-members.

III. Board Member Updates: Celebrating Success

Over lunch, board members in attendance shared brief organizational updates from their respective organizations.

Guest Dr. Wolde-Ab Isaac, President of Riverside City College, joined the board for lunch.

IV. Reports and Updates

i. Foundation for California Community Colleges Update

Keetha Mills provided an update on the search for a state Chancellor. She noted that fundraising and resource development in partnership with the Foundation for California Community Colleges was included as a part of the job description.

ii. Board Activities and Responsibilities Calendar

Pryor reported on the Board Activities and Responsibilities calendar, which now extends through December 2016, drawing attention to the work that was completed since the beginning of the fiscal year and noting deliverables to occur in the spring of 2016 in advance of the next board meeting.

iii. Conference for Community College Advancement

Sheri Horn-Bunk reported that she is leading volunteer efforts to develop programing for a California reception to occur in conjunction with the conference. She hopes the location in the Gaslamp district of San Diego will allow for the entire reception attendance to be in one room, rather than adjoining spaces, and an elevated program might be a draw for a slightly higher ticket price. Zaneta Encarnacion, executive director at Southwest College Foundation, and Elaine Dodge, development director at MiraCosta Foundation, are assisting in planning.

The general planning for the Conference for Community College Advancement will occur February 29 and March 1st. Nancy Pryor, Kristen McPeak, Director of Operations at Pasadena City College Foundation, and John Valencia, Associate Vice Chancellor of Advancement and Communications of Grossmont-Cuyamaca Community College District, are members of the planning committee.

The board is looking for volunteers to plan the California-specific sessions occurring in the morning breakfast sessions each day of the conference. Lisa Brooks volunteers to serve on that committee in addition to the California member of the general planning committee listed above.

iv. Bernard Osher Philanthropist of the Year Award

The board reviewed the goals of the Philanthropist of the Year Award, including the current placement in the final closing lunch session of the Community College League

of California annual convention, which suffers from attendee attrition due to the placement on a weekend day at the close of the conference.

The NCCCF receives submissions of outstanding stories of philanthropy through the award process, but staffing constraints have limited the ability to leverage the opportunity to highlight the impact of a remarkable donor through activities like issuing press releases or publishing stories on the NCCCF website or in community college journals. Nancy Pryor asked the job description of the award chair be expanded to include presenting the award at the annual convention, negotiating a higher-profile placement opportunity at the CCLC convention and overseeing the communication activities.

Murray Wood volunteered to chair the Philanthropist of the Year committee in 2016 and take on the additional responsibilities.

v. 2016-2017 Board Meetings

The final meeting the 2016 fiscal year will be Thursday, June 23rd 10:00 a.m. to 3:00 p.m. at Sierra College 5000 Rocklin Rd, Rocklin, CA 95677.

The board reviewed the upcoming conference schedule and agreed to meet from 11:00-4:00 p.m. Tuesday, October 4th, the day prior to the commencement of the Conference for Community College Advancement.

V. New Business

i. Gift Acceptance Policies

Recent discussions on the NCCCF list serv have identified a sample governing board gift acceptance policy that does specify that gifts should be accepted by foundations, not districts. Robert Schwartz asked the Best Practices Committee to make proposed changes to the language after reviewing the additional samples included in the board packet. Keetha Mills can work with the League to amend the sample if the NCCCF develops revised language.

Vice Chair Schwartz invited dial-in participants to leave the call and dial individual cell phones if they would like to participate in ad hoc committee work.

VI. Strategic Plan Ad Hoc Committee Meetings .....All
30 minutes of work in committees

VII. Report Out Strategic Plan Ad Hoc Committee Meetings

i. **Governance Committee**

Lead: Amy Cardullo
Participants: Keetha Mills

Amy Cardullo reported the governance committee reviewed the nomination criteria and process for the upcoming board recruitment cycle. The committee will be entertaining nominations for up to four positions and four possible renewals, George Boodrookas, Lisa Brooks, Melinda Silverstein and Murray Wood. One question was added to the nomination form to gather additional insight into the nominee's experience within California Community Colleges.
The Governance Committee will also be developing a slate of officers for consideration at the next board meeting.

ii. **Finance/Resource Development Committee**
Lead: George Boodrookas
Participants: Lisa Brooks, Robert Schwartz, Nancy Pryor

George Boodrookas reported the committee progress reviewing the case for support for the NCCCF and the current outreach progress to potential funders for capacity-building dollars. Long term, the committee would like to advocate within the community college system for a sustainable funding source for advancement staff, who can raise many times over in their salaries for college programs.

The committee will follow up with Shannon Hill, who was creating a survey to identify a common vendor list used by CCC foundations, which can serve as a prospect list for sponsorship fundraising.

iii. **Professional Development Committee**
Lead: Christina Romero
Participants: Dianne Van Hook, Murray Wood, Sheri Horn-Bunk, Tim Foster.

Dianne Van Hook will begin recruiting CEO Advisory Council members at the next CEO Academy. The council will target at least one representative from each of the ten geographic regions in California. The committee would meet no more than two times per year, one in conjunction with the CCLC Annual Convention and one in conjunction with CCCT, the annual trustee conference. Christina Romero volunteered to sponsor the food costs associated with the first gathering. Van Hook and Wood will be developing a high-level summary of the purpose of the committee and would like to develop an action plan. The goal is to offer CEO training.

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Murray Wood of College of the Canyons and David Mirsch of Moorpark College would like to host the next professional development roundtables.

The best practices committee did not hold a working session in this meeting as a majority of the members of the committee were participating via phone or were unable to attend. .

VIII. Meeting Adjournment..... Robert Schwartz

A motion to adjourn the meeting was made by Amy Cardullo. Keetha Mills seconded the motion. The motion passed unanimously, and the meeting was adjourned at 3:02 p.m.

* Action Item ** Handout

FOUNDATION for CALIFORNIA COMMUNITY COLLEGES

NCCCF Income Statement
For the Ten Months Ended 04/30/16

Account Description	YTD Actual Through: 04/30/16	FY2016 Forecast	FY2016 Budget	Forecast vs Budget Variance	
Revenues					
NCCCF Membership Dues	89,575	89,575	87,900	1,675	
Conference Fees from CASE	13,300	13,300	14,000	(700)	
Event Fees and Sponsorships	5,967	5,967	5,000	967	
Subsidy from FCCC	41,667	50,000	50,000	-	
Miscellaneous & Interest Income	20	3,167	2,000	1,167	
Total Revenues	**150,528**	**162,009**	**158,900**	**3,109**	
Expenses					
Personnel (Salary & Benefits)	21,832	28,000	28,000	-	
Tax Return Preparation	1,050	1,050	1,050	-	
Insurance	2,341	2,341	2,307	34	
Other Expenses	620	1,000	1,000	-	
Conference and Board Meetings	7,344	7,344	7,100	244	
Case Membership Dues	93,595	93,595	95,600	(2,005)	
Admin Support Expense - 15%	4,978	5,960	5,919	42	(a)
Total Expenses	**131,761**	**139,290**	**140,976**	**(1,685)**	
Net Income/(Loss)	**18,767**	**22,718**	**17,924**	**4,794**	

Net Assets as of 06/30/15	**(1,472)**	**(1,472)**
Net Income/(Loss)	18,767	22,718
Net Assets as of 04/30/16	**17,295**	
Projected Net Assets as of 06/30/16		**21,246**

NCCCF Balance Sheet
As of: 04/30/16

Assets	Amount
Accounts Receivable - Third Parties	-
Cash held by FCCC	17,295
Total Assets	**17,295**
Liabilities	
Deferred Revenue	(0)
Net Assets	
Net Assets as of 06/30/15	(1,472)
Increase/(Decrease) in Net Assets	18,767
Net Assets as of: 04/30/16	**17,295**
Total Liabilities & Net Assets	**17,295**

NCCCF Income Statement Notes

Variance Analysis

(a) Admin fee is calculated based on 15% on all expenses incurred with the exception the CASE membership dues.

FOUNDATION *for* CALIFORNIA COMMUNITY COLLEGES

NCCCF FY2017 Budget - DRAFT

Account Description	FY2017 Budget	FY2016 Forecast	Over/ (Under)	
Revenues				
NCCCF Membership Dues	95,450	89,575	5,875	(a)
Conference Fees from CASE	14,000	13,300	700	(b)
Event Fees and Sponsorships	8,500	5,967	2,533	(f)
Subsidy from FCCC	50,000	50,000	-	
Miscellaneous & Interest Income	3,000	3,167	(167)	
Total Revenues	**170,950**	**162,009**	**8,941**	
Expenses				
Personnel (Salary & Benefits)	30,000	28,000	2,000	(e)
Tax Return Preparation	1,050	1,050	-	
Insurance	2,450	2,341	109	
Other Expense	1,000	1,000	-	
Conference Expenses and Board Meetings	12,500	7,344	5,156	(c)
Case Membership Dues	104,332	93,595	10,737	(d)
Admin Support Expense - 15%	7,050	5,960	1,090	
Total Expenses	**158,382**	**139,290**	**19,092**	
Net Income/(Loss)	**12,568**	**22,718**	**(10,150)**	

NCCCF FY2017 Budget - DRAFT

Assumption Summary

(a) Membership dues are calculated based on FY17 dues schedule and increasing membership by three institutions.

(b) Assumes an increase of 7 California attendees at $100 per attendee

(c) Increase related to increase costs at conference site

(d) Anticipated 7% annual increase in CASE Membership Dues

(e) Increase related to increased personnel costs in membership coordination and finance

(f) Anticipated increase in ticket sales for NCCCF reception and September professional development eve

Net Asset Rollforward

Net Asset Reserves ending balance FY2014	**4,172**
FY2015 Net Income/(Loss)	(5,644)
Net Asset Reserves ending balance FY2015	**(1,472)**
FY2016 Net Income/(Loss)	22,718
Net Asset Reserves ending balance FY2016 (projected)	**21,246**
FY2017 Net Income/(Loss)	12,568

Network of California Community College Foundations

Over 25 Years Supporting Advancement

Network of California Community College Foundations
2016 Board of Directors Nominations

The following recommendations are put forth by the NCCCF Board Governance Committee for the consideration of the NCCCF Board of Directors.

Nominees for NCCCF Board Officers

The nominees for the 2016-17 NCCCF Board Officers are:

1. President: Robert Schwartz, Executive Director, Los Angeles City College Foundation
2. Vice President: George Boodrookas, Executive Director, Modesto Junior College Foundation
3. Treasurer: Melinda Silverstein, Executive Director, Cabrillo College Foundation
4. Secretary: Sonbol Aliabadi, Executive Director, Sierra College Foundation

Nominations for NCCCF Board Members

Renominations

1. George Boodrookas, Executive Director, Modesto Junior College Foundation
2. Lisa Brooks, Executive Director, Glendale College Foundation
3. Melinda Silverstein, Executive Director, Cabrillo College Foundation
4. Murray Wood, Chief Development Officer, College of the Canyons Foundation

New Appointments

1. Selina Chi, Senior Director of Foundations, Los Angeles Community College District*
2. Cindy Goga, Executive Foundation Director, Contra Costa Community College District
3. Geoff Green, CEO, Santa Barbara City College Foundation

**Eligible for appointment after a one year absence from the board.*

All nominations that were received by the committee have been put forth to the board for approval. Appointments will be effective for a three-year term.

Governance Committee Guiding Principles

Seven (7) nominations were received for ten (10) open positions. The Governance Committee evaluated nominees by guiding principles adopted in 2015. Nominees were evaluated according to his or her:

- ability be an effective advocate for successful models of advancement with the California Community Colleges,
- alignment with the goals and objectives of the Network,
- experience within California Community Colleges as an indicator of their ability to serve as effective advocates for increased support of advancement with the California Community Colleges,
- potential contributions to Network's resource development and programming, and
- overall quality of the application.

Committee Appointments

The Governance Committee requests the 2016 Board President appoint two new members to the Governance Committee for the 2016-2017 year to replace Bobbi Abram and Amy Cardullo. For the following year, we encourage the committee to employ peer-to-peer cultivation strategies to attract community college fundraisers with significant experience, especially in Northern California to maintain the regional diversity of the board.

STAY CONNECTED

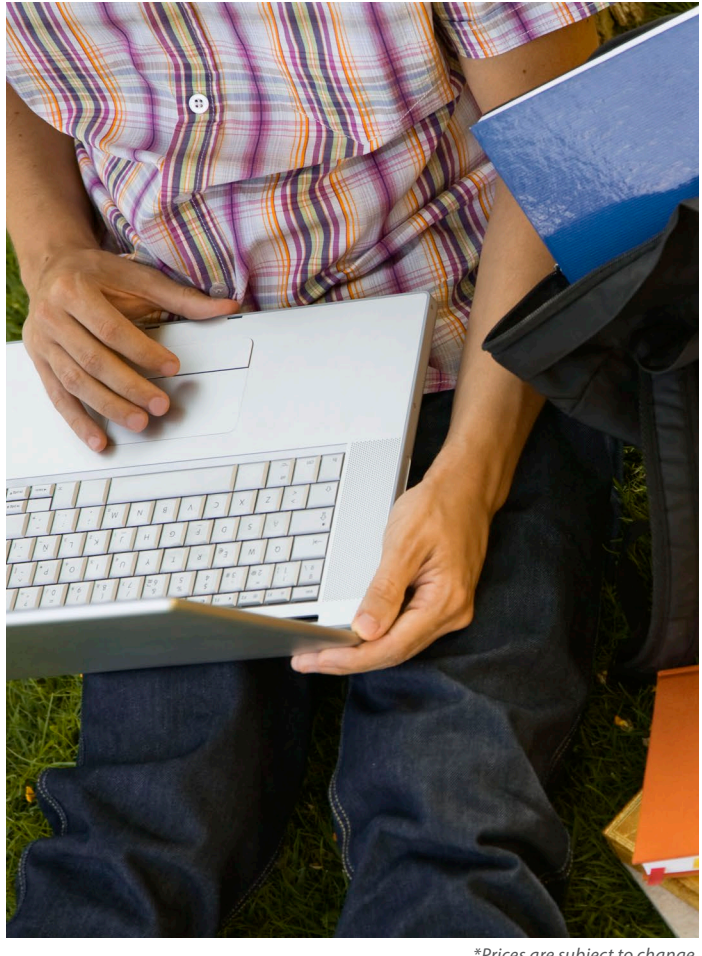
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- FREN 411 Presentation
- Register for study abroad
Our loyal customers
Sales up by 13%
Brand loyalty 80%
Environmental award

Working Together for our Colleges



FOUNDATION *for* CALIFORNIA COMMUNITY COLLEGES

CollegeBuys

Since inception, cooperative purchasing has been core to our mission of benefiting, supporting, and enhancing the missions of the California Community College system. CollegeBuys:

- Supports system-wide procurement needs
- Creates strategic statewide business partnerships
- Leverages the aggregate buying power of the largest system of higher education in the nation
- Saves millions of dollars for colleges, faculty, staff, and students

CollegeBuys.org®
Exclusive savings on software and more.
THE REAL DEAL

Microsoft

- In 1999, Microsoft became the first corporate partner to CollegeBuys
  - First of its kind discount to all colleges based on the size of the system as a whole
  - Initially offered discounted Enterprise campus licenses to colleges
  - Quickly expanded to include discounted software pricing for students, faculty, and staff

Microsoft



Technology Initiatives

- Our partnerships with key technology providers and diversified our offerings to include:
  - Creative design software
  - Cost-per-copy printing services
  - Learning management systems
  - Networking hardware

CollegeBuys.org
Exclusive savings on software and more.
THE REAL DEAL

Adobe

KONICA MINOLTA

Blackboard

Microsoft

cisco

xerox

Facilities Infrastructure Initiatives

- We have also developed partnerships with key facilities infrastructure providers to include:
  - Storage systems
  - Stadium seating
  - Flooring
  - Display boards
  - Prefab aquatic pools
  - Synthetic turf
  - Energy-efficient LED lighting
  - Furniture for classroom, office, and social areas









































FOUNDATION *for* CALIFORNIA COMMUNITY COLLEGES

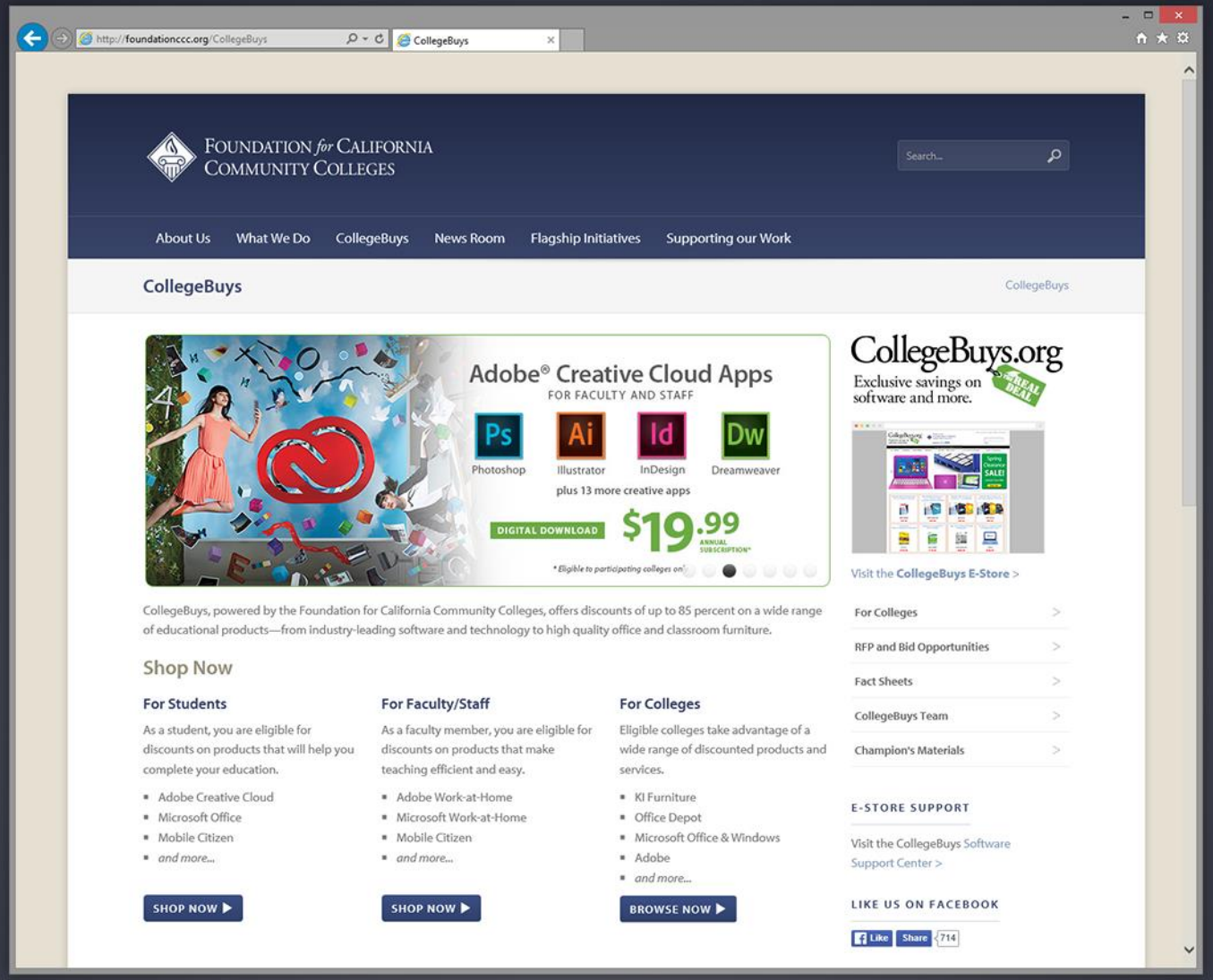
CollegeBuys Today

- Over 60 CollegeBuys corporate partners
- 109 colleges utilize the Microsoft campus license offering
- ~20,000 students, faculty, and staff participate in software discounts every year
- Partner with all 72 districts on facilities infrastructure and other offerings
- Expanded offerings now include office supplies, janitorial supplies, and other commonly procured products and services



College Seen Photo Contest
Michael Clark
Winner, Campus Elements
Santa Barbara City College

FOUNDATION *for* CALIFORNIA COMMUNITY COLLEGES



FOUNDATION *for* CALIFORNIA COMMUNITY COLLEGES

CollegeBuys: Results and Value

- In the past 5 years alone, CollegeBuys:
  - saved over $85 million for our colleges, faculty, staff, and students
  - contributed over $1 million to support student scholarships
  - served all 72 districts and over 100,000 students, faculty and staff throughout the system



FOUNDATION *for* CALIFORNIA COMMUNITY COLLEGES

Looking Forward

- CollegeBuys is exploring additional partnership opportunities to serve students and benefit Colleges, Foundations, and the System as a whole.
- CollegeBuys relies on ambassadors committed to increasing participation from districts and colleges

For more information, contact:

JC Sales
Director of CollegeBuys
jsales@foundationccc.org



Peer Benchmarking and Resource Development Funding Models for California Community College Foundations

Presented by

Nancy Pryor

External Affairs Manager

June 2016



Foundation *for* California Community Colleges

Project Overview

- **Phase One: Peer Benchmarking**
  - Goal: To survey comparable rural and suburban community college foundations to benchmark Butte College Foundation performance and identify best practices among peers in resource development, donor cultivation and stewardship, and scholarship management.
    - *Completed January 2016*

Project Overview

- **Phase Two: Foundation Funding Strategies**
  - Goal: To identify successful models of funding foundation infrastructure in order to support efforts to attract more philanthropic support to Butte College and the students it serves.
    - Special attention was paid to auxiliary foundations whose operating costs are partially provided by a college or district.
    - Successful foundations shared documentation that explained how the foundation meets or exceeds public dollars reimbursement requirements.
      - *Completed May 2016*

Project Overview

- **Phase Three: Disseminate Results to Partners**
  - Goal: Share survey results directly with participating college foundations and with the NCCCF membership through the best practices portal.
    - *In progress*



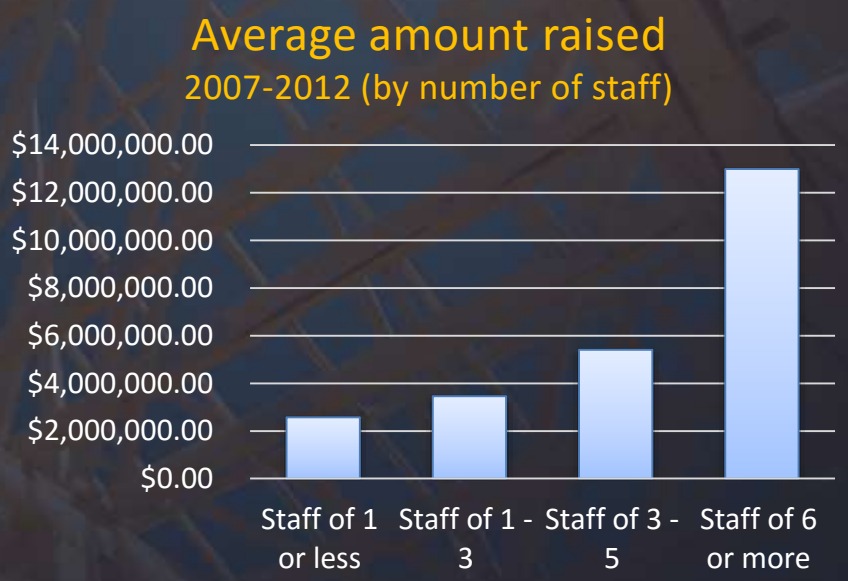
BENCHMARKING
SURVEY RESULTS

FOUNDATION *for* CALIFORNIA
COMMUNITY COLLEGES

Benefiting, Supporting, and Enhancing the California Community Colleges System

Raising Support

- Statewide, 83% of foundations have less than 5 full-time time staff members (38% have 1 or less)
- The majority (64%) of California Community College Foundation operating budgets are less than $400,000 per year.
- Multiple studies find positive correlations between the number of professional staff dedicated to fundraising and the total amount of private philanthropic support the college receives.



Source: California Community College Foundations Survey, 2012.

Methodology

- **Benchmarked college operations and performance against self-identified rural or suburban peer institutions combined with recommendations from a committee review of high-performing peers.**
  - 12 community colleges participated in in 90 minute interviews covering a wide range of Foundation operations and structural information.
  - When available, results also include publicly available data from the 23 peers identified by Butte College.

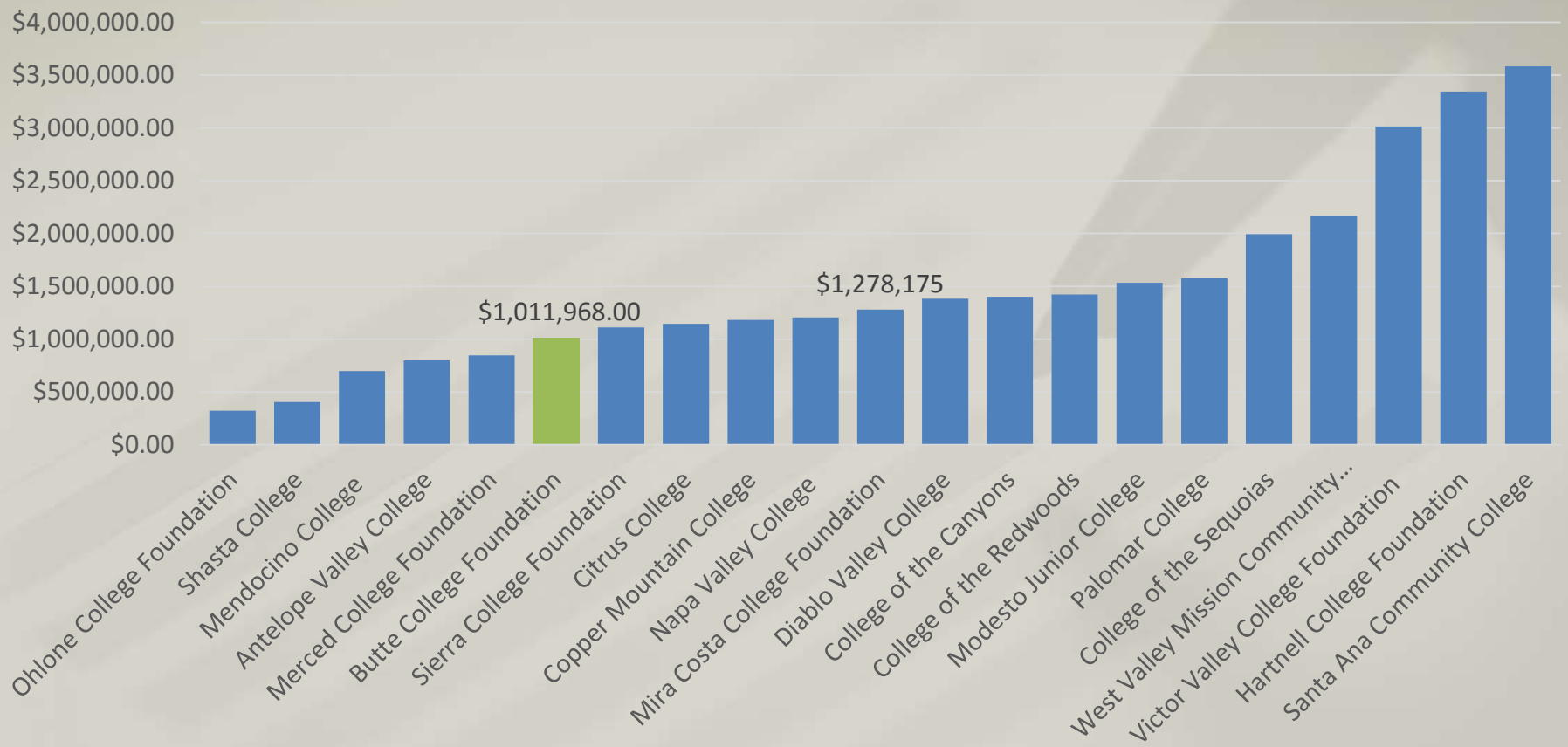
Peer Institutions

Bolded colleges indicates survey participants to date.

1. **Allan Hancock College**
2. Antelope Valley College
3. Citrus College
4. **College of the Canyons**
5. College of the Redwoods
6. **College of the Sequoias**
7. Copper Mountain College
8. Diablo Valley College
9. **Hartnell College**
10. Mendocino College
11. **Merced College**
12. **Mira Costa College**
13. **Modesto Junior College**
14. Mt. San Jacinto College
15. **Napa Valley College**
16. **Ohlone College**
17. Palomar College
18. **Santa Ana Community College**
19. Shasta College
20. **Sierra College**
21. **Victor Valley College**
22. West Valley-Mission Community College District
23. Yuba Community College District

Total Revenue reported by the Foundation

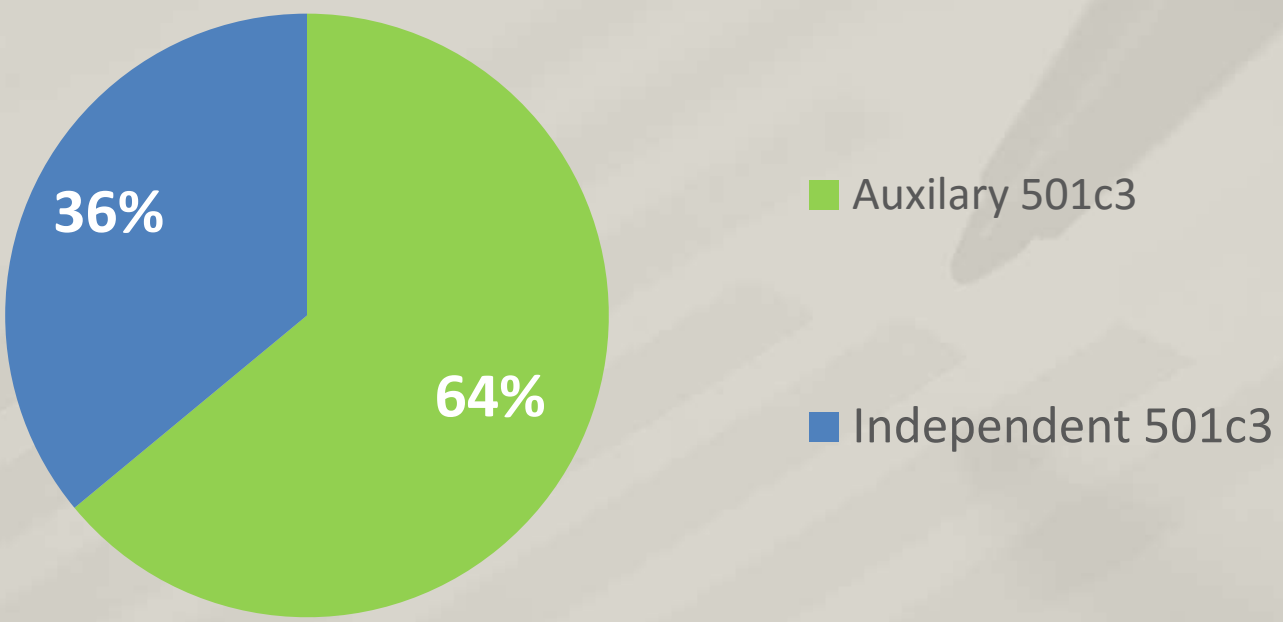
(Line 12, 2014 IRS 990)



n = 21 **Allan Hancock College Foundation and Yuba Community College District unreporting*

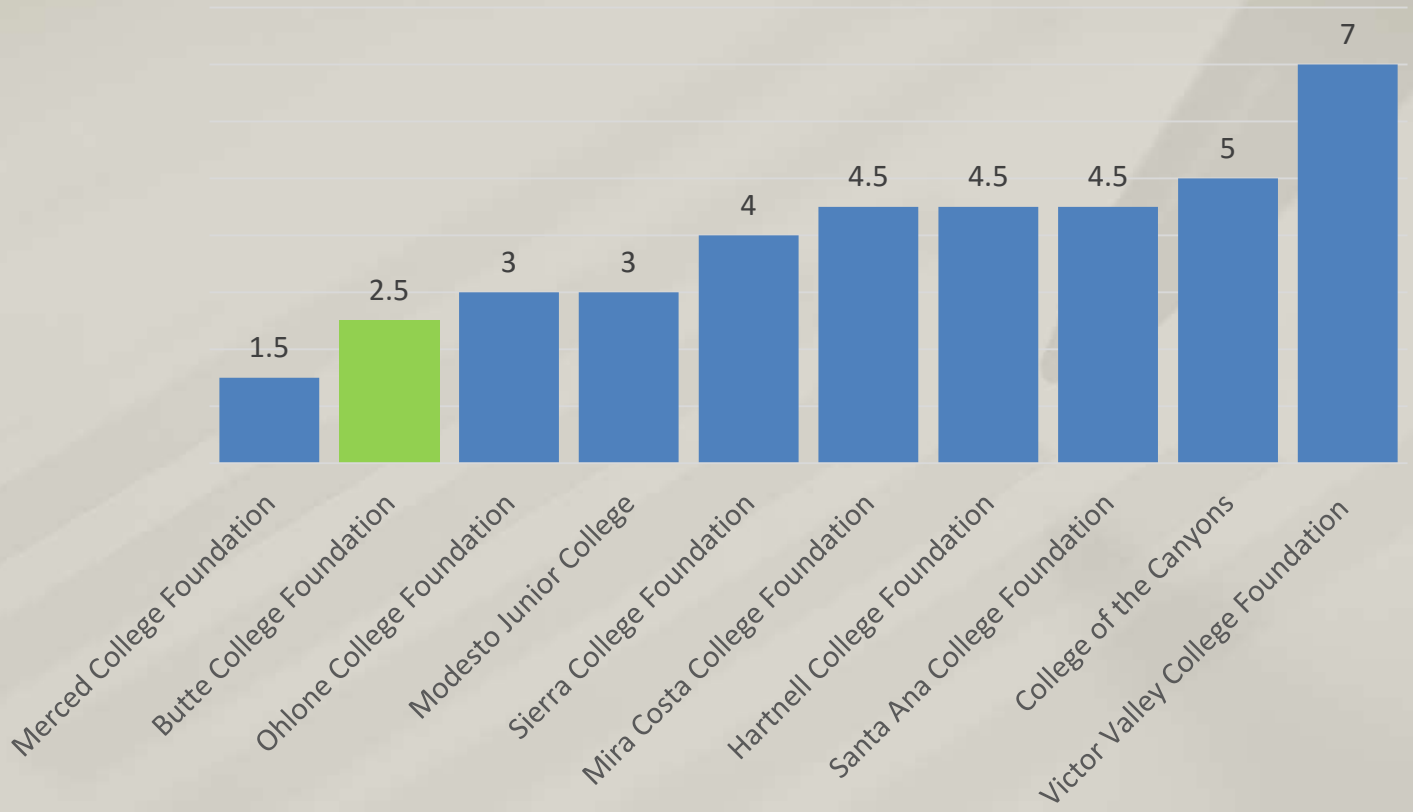
Organization Background Information

Organization classification



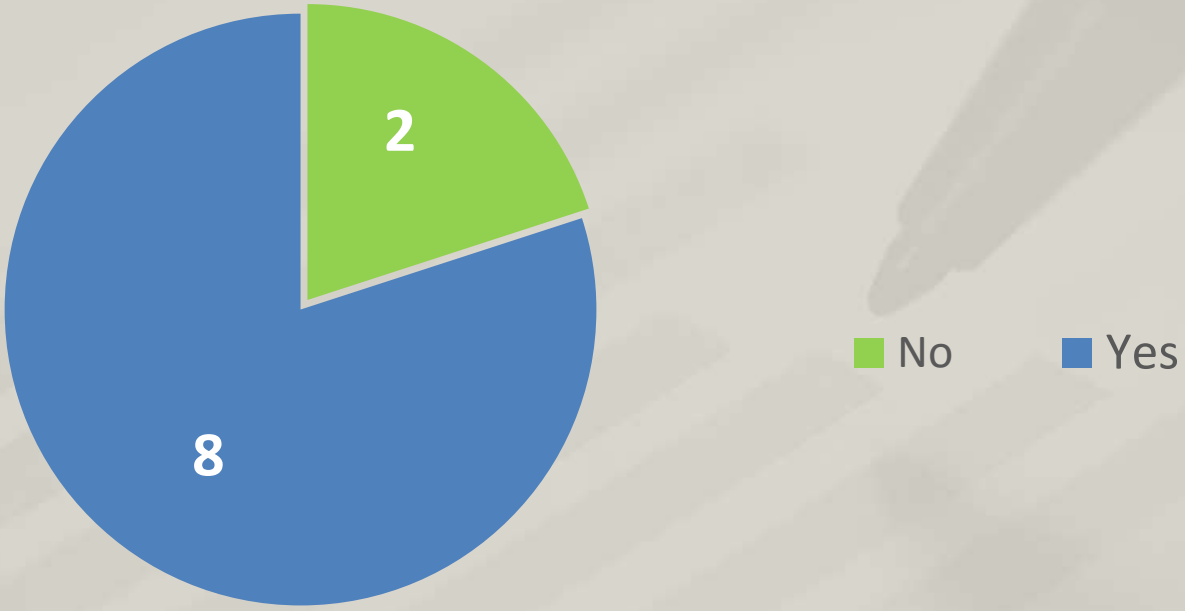
n = 22 **Shasta College Foundation unreporting*

Full-time Equivalent Staff



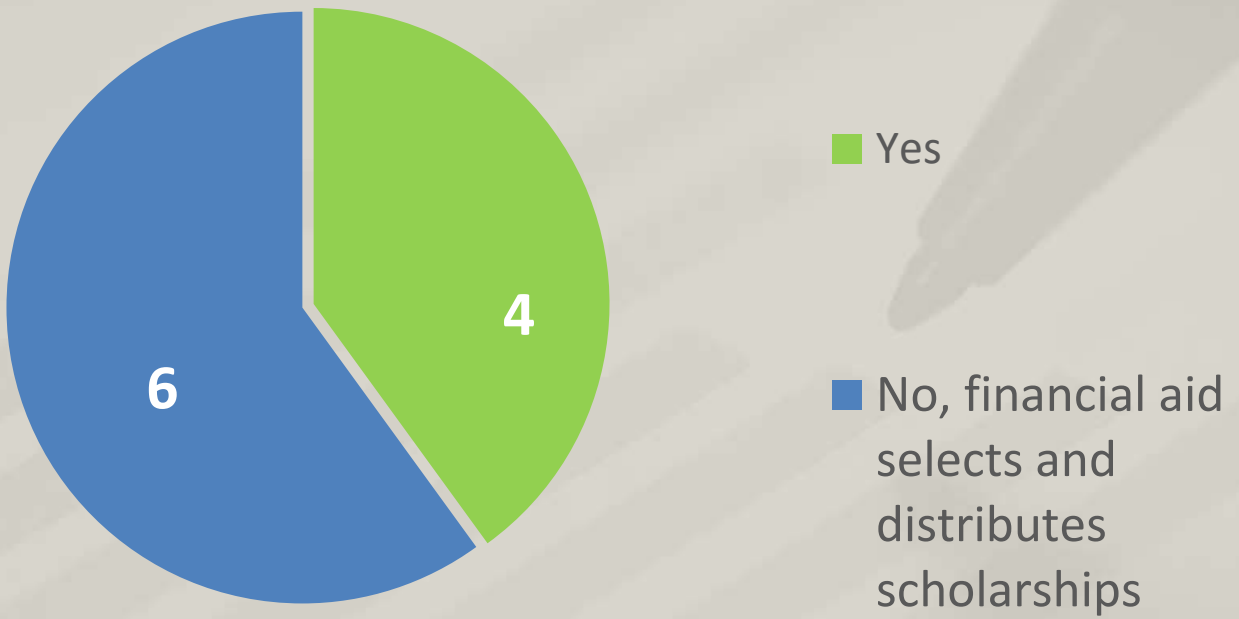
n = 10

Is your Foundation Executive Director full-time or is that person performing other duties at the college?



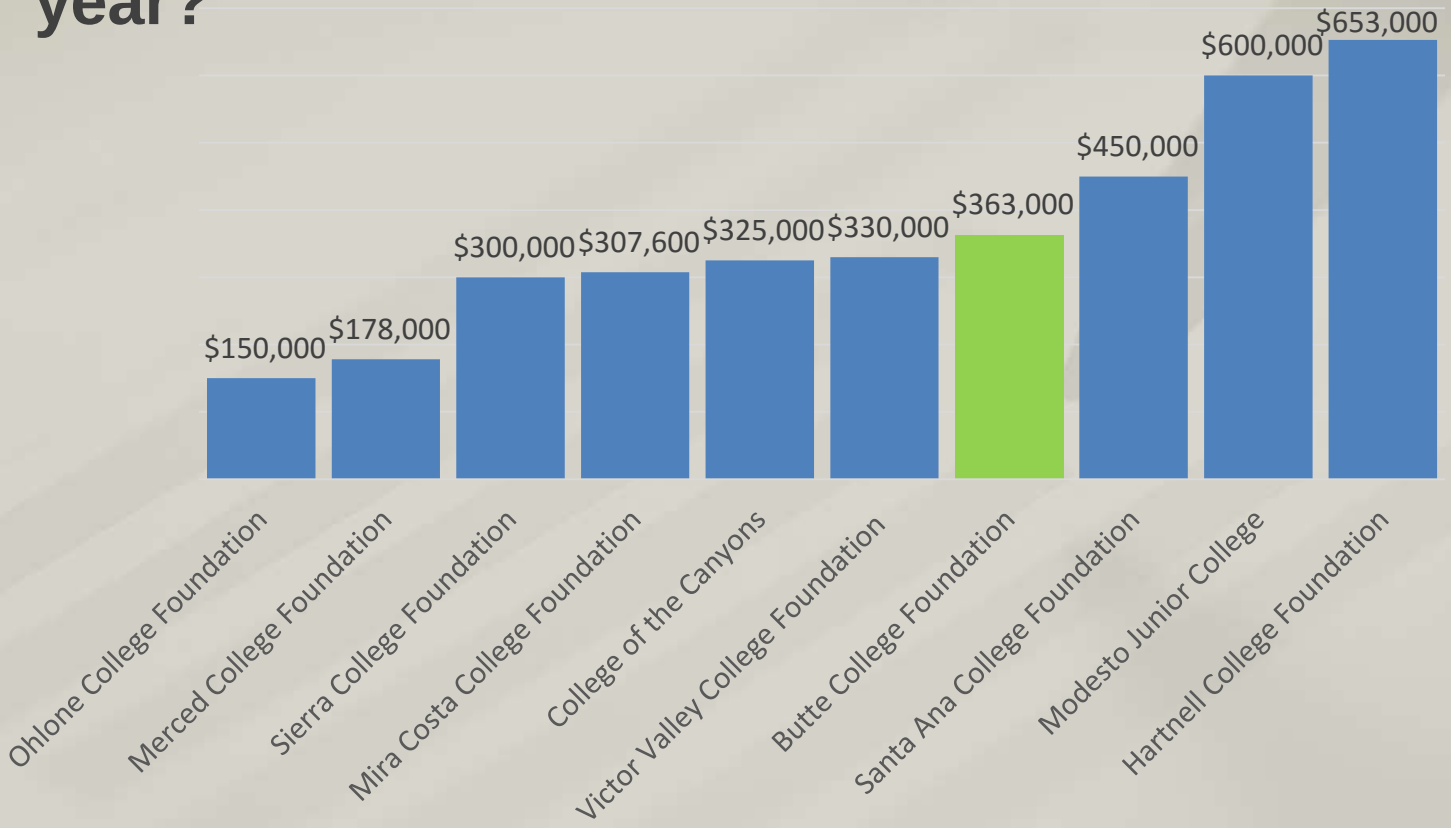
n = 10

Does your Foundation manage, distribute and post scholarships?



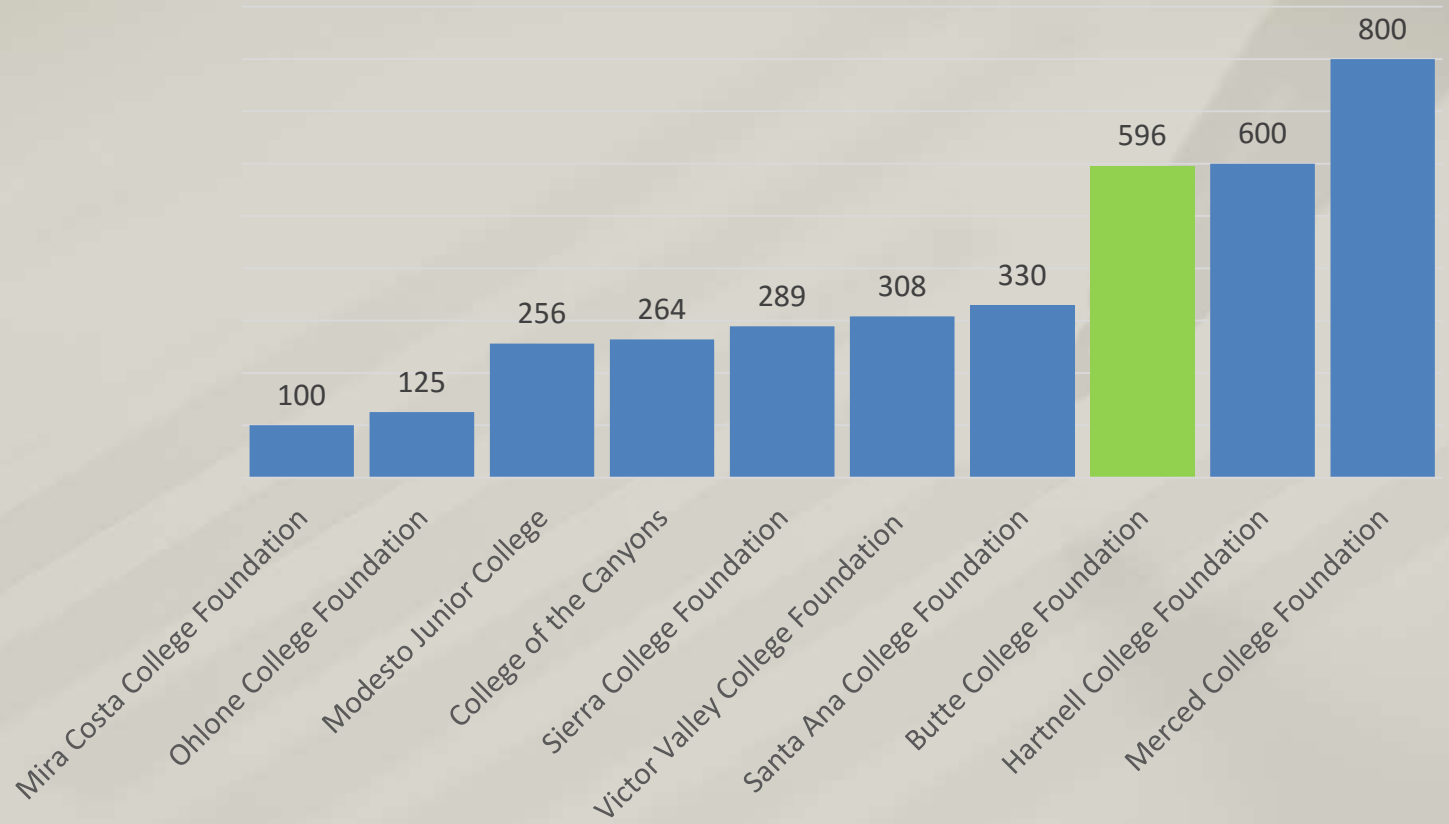
n = 10

What is the total amount of scholarship support distributed by the Foundation in the last fiscal year?



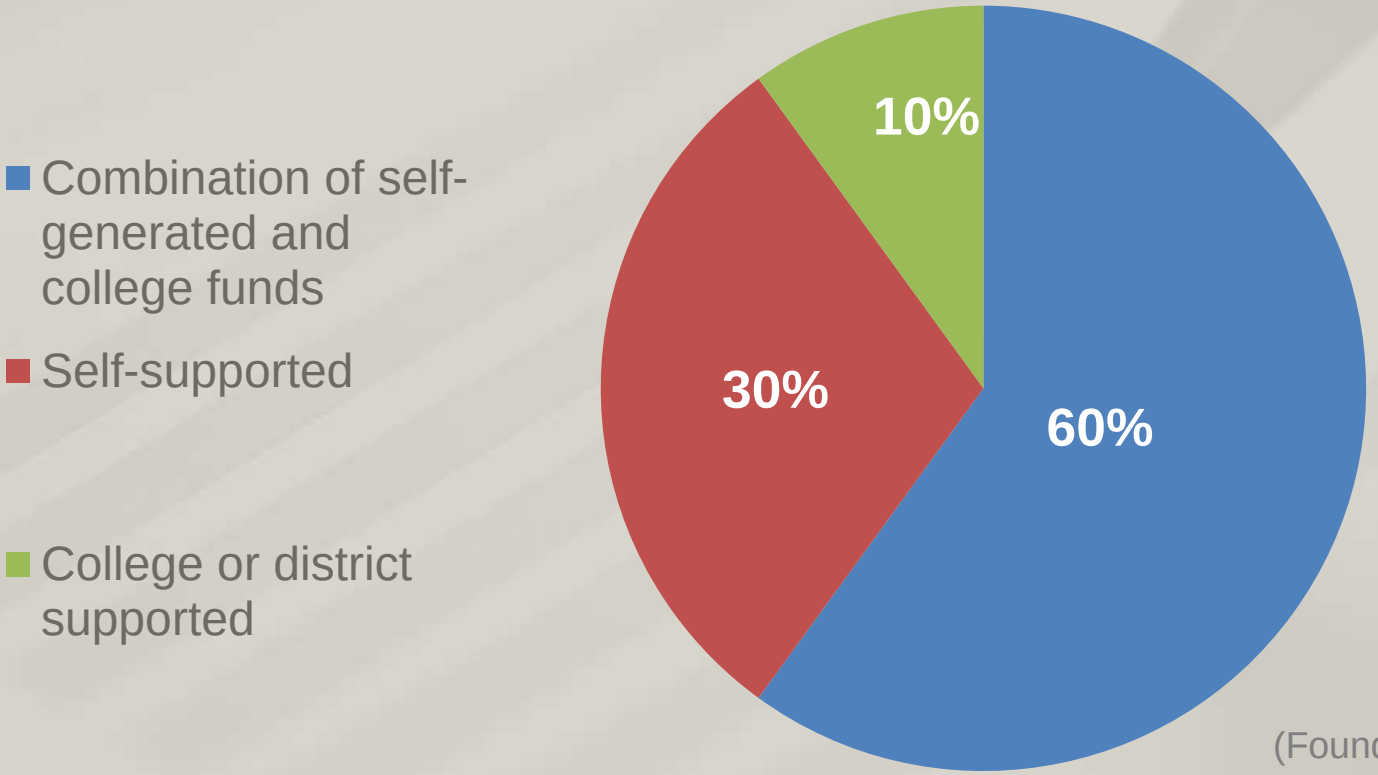
n = 10

How many students were served?



n = 10

Phase Two: How do community college foundations underwrite operating costs?



(Foundation, 2012)

Survey Outcomes

- **Identified that scholarship selection and scholarship distribution, while offering benefits for ongoing donor cultivation when overseen by the Foundation, were more often considered a function of the college or district.**
  - Butte College is now in the process of reclassifying a scholarship coordinator as fulfilling a function of the district, allowing the Foundation to devote additional resources to donor identification and cultivation.

- **Provided a new President an overview of effective fundraising practices of similar-sized institutions.**

Survey Outcomes

- **Informed Butte College Foundation Board and Butte College Foundation Board of Trustees examples of effective organizational programs and fundraising programs.**
  - Celebrated success where the Foundation was out-performing peers.
  - Guided growth, prioritized a planning giving campaign over formation of an alumni association.
  - Butte College Foundation's long term goal remains adding a full-time development director or grants manager.

Discussion *and* Questions



Foundation *for* California Community Colleges

California-specific sessions
Conference for Community College Advancement 2016

Meeting space request:
Tuesday, October 4th from 10:00 a.m.-4:00 p.m.
Network of California Community College Foundations Board of Directors Meeting

- Need space for 25 attendees and will order light lunch, billable directly to the NCCCF. May need projector and wi-fi access, will determine AV needs as agenda is finalized before the event.
- Willing to partner to co-host a possible joint reception with the CASE advisory board after the event.

For program promotion:
Wednesday, October 5th from 7:30-10:00 p.m.
An Evening of Rhythm and Blues with the Network of California Community College Foundations
Florent Restaurant, 672 Fifth Ave, San Diego, CA 92101 (5 minute walk from the Hotel)
Join California colleagues for a jazz-club inspired evening in the heart of San Diego's Gaslamp District. Tickets include dinner and must be purchased in advance at www.ncccfweb.org.

Thursday, October 6th from 7:30-8:45 a.m.
Outsourcing for Impact
Increasing your staff may be a tough sell to your board or college administration, but a strategic use of outsourcing can help expand a small office's capacity, outreach, and impact. Join the Network of California Community College Foundations for an exploration of effective outsourcing. With the right kind of outside support you can accomplish the work of several staff in a cost effective and highly targeted manner. They can help you "mine your data" for maximum results. They can work with you to help make your board retreats more exciting. They can inspire key board members to do the "ask". By outsourcing the event logistics, for example, you can focus on raising more money. They can also play key roles in feasibility studies, capital campaigns and maximizing your anniversary milestones. Learn how two California foundations built capacity through outsourcing and share your own challenges and solutions.

Presenters:
Lisa Brooks, Executive Director, Glendale College Foundation
Linda Eisenhart, President, Eisenhart & Associates
Bobbi Abram, Executive Director, Pasadena City College Foundation
Elaine Cartas, Development Consultant, Pasadena City College Foundation

Friday, October 7th from 7:30-8:45 a.m.
Bond Campaigns: Legal Considerations and Lessons From the Trenches
How does a Foundation support a bond campaign? What roles are Foundations increasingly being asked to play in community outreach? Join the Network of California Community College Foundations and a panel of experts for an exploration of the dos, don'ts, and best practices of participating in election-related activities. Avoid potential landmines with an understanding of the legal considerations of participating in bond campaigns in California. Then, bring your questions to a panel of Foundation Executive Directors who will share lessons learned over the course six bond campaigns. You'll learn innovative ways to use bond campaigns to build your networks, extend your reach, and help support your college's goals.

Presenters:
Lisa Allred, Partner, Atkinson, Andelson, Loya, Ruud, & Romo
Cindy Strom Arellano, Partner, Atkinson, Andelson, Loya, Ruud, & Romo
Shannon Hill, Executive Director, Foundation/Advancement, Cuesta College
Melinda Silverstein, Executive Director, Cabrillo College Foundation

Network of California Community College Foundations

Over 25 Years Supporting Advancement

NCCCF Board of Directors 2016-2017 Calendar

The following table reflects the annual key dates for the operation of the Network.

Note: Advocacy activities (i.e., presentations at community colleges conferences) and work of the strategic plan ad hoc committees are not included in this document.

DATE	Activities	Lead	PROGRESS
January 2016			
	Conference Proposals accepted for presentations at the Annual Conference for Community College Advancement ✓ Communicate proposal period with general membership	FCCC Staff	Complete
February 2016			
	Board Quarterly Meeting of the Board of Directors	Board of Directors	Complete
	Conference Conference for Community College Advancement planning committee meets, accepts session nominations	CASE Conference Planning Committee	Complete
	Fundraising Corporate Partner Outreach ✓ Identify Prospects ✓ Submit Proposals	Resource Development Committee/FCCC Staff	Ongoing
March 2016			
	Governance Committee ✓ Review criteria and process for nominations for at-large directors, executive committee positions, and board officer positions ✓ Communicate with board members up for re-nomination	Governance Committee	Complete
	Accounting ✓ Prepare FY17 Budget	George Boodrookas/ FCCC Finance Staff	Complete
	Conference Finalize California-specific activities ✓ Reception location & pricing ✓ Breakfast session topics	Planning Committee	Complete

Updated: June 24, 2016

	Membership ✓ Develop membership outreach communication collateral **Fundraising** Corporate Partner Outreach ✓ Invoicing	Vice President/FCCC Staff Resource Development Committee/FCCC Staff	In progress Ongoing
April 2016			
	Committee Governance Committee ✓ Open nomination period ✓ Review nominations ✓ Develop slate of officers and executive committee positions and at-large member nominations ✓ Annual review of MOUs and agreements in place with FCCC and CASE **Conference** ✓ Planning for Conference Communication Cycle & NCCCF Reception **Fundraising** Corporate Partner Outreach ✓ Invoicing	Governance Committee Sheri Horn-Bunk/FCCC Staff Resource Development Committee/FCCC Staff	Complete Complete Ongoing
May 2016			
	Board Executive Committee convenes (late May) to review June meeting agenda, including: ✓ Recommendations at-large board of directors members ✓ Financial Statements ✓ Proposed FY17 Budget **Committee** Governance Committee ✓ Submit slate of officers to Board of Directors **Accounting** ✓ Prepare financial statements ending in 4/30/16 **Conference** Promote CASE Conference Registration & California-Specific Activities	Executive Committee Governance Committee FCCC Finance Staff FCCC Staff	Complete Complete Complete Pending CASE Conference Communication

	Fundraising Corporate Partner Outreach ✓ Outreach ✓ Invoicing ✓ Benefit Fulfillment	Resource Development Committee/FCCC Staff	Ongoing
June 2016			
	Board Quarterly Meeting of the Board of Directors ✓ Vote on slate of officers, executive committee appointments and at-large board of directors ✓ FY17 Committee appointments ✓ Annual review of MOUs and agreements in place with FCCC and CASE	Board of Directors	
	Conference Promote CASE Conference Registration & California-Specific Activities ✓ Note early bird registration rate expires Aug. 26	FCCC Staff	
	Membership 2016-2017 Membership Renewal ✓ Email Communication begins	Vice President/Board of Directors/FCCC Staff	
	Fundraising Corporate Partner Outreach ✓ Invoicing ✓ Benefit Fulfillment	Resource Development Committee/FCCC Staff	
July 2016			
	Conference ✓ Market conference to NCCCF members	Conference Planning Committee/FCCC Staff	
	Committees Bernard Osher Philanthropist of the Year ✓ Nominations Open	Philanthropist of the Year Committee	
	Professional Development ✓ Central California Regional Roundtable Thursday, July 14th at Cuesta College	Shannon Hill, NCCCF Board Volunteer host	
	Membership 2016-2017 Membership Renewal ✓ Email Communication	FCCC Staff: Nancy Pryor/Marketing Team	

	✓ Invoicing ✓ Hold at least 2 joint member benefits webinars in conjunction with CASE ✓ Early bird rate expires August 1 **Fundraising** Corporate Partner Outreach	 Resource Development Committee	
August 2016			
	Accounting/Legal ✓ Renew D&O Insurance **Marketing** ✓ Hold at least 2 joint member benefits webinars in conjunction with CASE **Committees** Bernard Osher Philanthropist of the Year Committee ✓ Review and select recipient(s) ✓ Notify honoree **Conference** Promote CASE Conference Registration & California-specific activities ✓ Activate online registration for California Reception ✓ Early bird registration rate expires Aug. 26 **Membership** Review initial results of membership renewal efforts ✓ Board member outreach to non-renewing members ✓ Continued communication to foundations who had not yet responded ✓ Facilitate invoicing and membership tracking **Fundraising** Corporate Partner Outreach ✓ Invoicing ✓ Benefit Fulfillment	FCCC Staff NCCCF Board Volunteer hosts, coordinated by FCCC Staff Bernard Osher Philanthropist of the Year Selection Committee FCCC Staff: Nancy Pryor/Kyle Hyland Vice President/Board of Directors/FCCC Staff Resource Development Committee/Nancy Pryor	
September 2016			

	Board Executive Committee convenes to review October meeting agenda **Committees** Bernard Osher Philanthropist of the Year Committee Convenes ✓ Coordinate luncheon appearance and prepare announcement **Professional Development** ✓ Northern California Financial and Investment Management Seminar Thursday, September 15th at Diablo Valley College **Accounting** Create financial statements as of 6/30/16 **Conference** CASE Conference Registration & California-specific activities ✓ Continued email marketing ✓ Support California reception logistics (signage, program, etc.) **Membership** Review initial results of membership renewal efforts ✓ Continued communication to foundations who had not yet responded ✓ Facilitate invoicing and membership tracking **Fundraising** Corporate Partner Outreach ✓ Invoicing ✓ Benefit Fulfillment	Executive Committee Philanthropist of the Year Committee/Nancy Pryor Cindy Goga/Professional Development Committee/FCCC Staff FCCC Finance Team/Treasurer Nancy Pryor/Kyle Hyland/Sheri Horn-Bunk FCCC Staff in consultation with Board of Directors Resource Development Committee/Nancy Pryor	
October 2016			
	Board Quarterly Board Meeting ✓ New Board Member Orientation Executive Committee convenes to review November meeting agenda	Board of Directors Executive Committee	

	Committees Bernard Osher Philanthropist of the Year Committee ✓ Order & ship award **ACCOUNTING** Create financial statements as of 9/30/15 **Conference** Conference for Community College Advancement ✓ California Colleagues Reception October 5 ✓ California-specific breakfast sessions held Oct. 6 & 7 ✓ Volunteer NCCCF board members host/facilitate breakout sessions ✓ 2017 conference planning committee representatives selected ✓ Consider surveying attendees for feedback on California-specific activities **Membership** ✓ Board member outreach to non-renewing members ✓ Continued communication with prospective members ✓ Reconcile with CASE (Final membership roster provided by October 15, Payment provided by October 31) **Fundraising** Corporate Partner Outreach ✓ Invoicing ✓ Benefit Fulfillment (as required)	Philanthropist of the Year Committee/FCCC Staff FCCC Finance Staff Board of Directors/FCCC Staff NCCCF Board FCCC Staff Resource Development Committee/Nancy Pryor	
November 2016			
	Board Board of Directors Meeting, in conjunction with the CCLC Annual Conference ✓ Review results of 2016-2017 Membership Outreach ✓ Evaluate 2016 CASE Conference ✓ Approve FY16 Tax Return	Board of Directors	

	✓ Sign FY17 Conflict of Interest Policies **Committees** Bernard Osher Philanthropist of the Year Award Presented at CCLC Annual Convention. ✓ Release Announcement **Conference** ✓ Reconcile California Attendees revenue reimbursement with CASE **Fundraising** Corporate Partnership Program ✓ Benefit Fulfillment (as required) ✓ Review Corporate Partnership Program, make recommendations for FY17 Outreach to funders to support capacity-building	Committee Chair or Designee FCCC Staff Resource Development Committee/FCCC Staff Resource Development Committee/FCCC Staff	
December 2016			
	ACCOUNTING ✓ Draft FY18 Budget and FY18 Membership Model ✓ Prepare financial statement ending in 11/30/16 **Fundraising** Corporate Partnership Program ✓ Benefit Fulfillment (as required) ✓ Create list of 2018 prospects Approach prospective capacity-building funders for grant support	FCCC Finance Staff Resource Development Committee/FCCC Staff Resource Development Committee/FCCC Staff	

Network of California Community College Foundations

Over 25 Years Supporting Advancement

2015-2016 Strategic Plan Ad Hoc Committee Accomplishments

i. **Finance/Resource Development Committee**

The committee creates outreach strategy for potential sponsors of the Network, identifies differences between an affiliate member and a sponsor of the Network, and identifies professional development and capacity building grants to support the work of the Professional Development and Best Practices Committees.

2015-2016 Members: Shannon Hill, Chair, George Boodrookas, Sonbol Aliabadi, Lisa Brooks, Robert Schwartz

Key Accomplishments

- Created and finalized a case for support, began sharing with potential funders
- Enlisted the help of a committee to assist with planning for the NCCCF reception and help reach out for sponsorships.
- Kept membership dues in alignment with CASE expenses to maintain stability of the organization while delivering quality professional development services
- Working with the Treasurer and the Foundation to build a reserve. Anticipate carrying over $21,246 from FY16 and an additional $12,568 in FY17.

Ongoing tasks: Identify current vendors used by the California Community College Foundations for potential aggregate services agreements or sponsorships, differentiate membership benefits between affiliate members and sponsors, continue to identify and pursue opportunities to diversify revenue.

ii. **Best Practices Committee**

This committee will identify website needs to implement professional development and best practices activities create recommendations for an updated NCCCFweb.org and review next steps for updating the NCCCF Manual.

2015-2016 Members: Don Rickner, Chair, Melinda Silverstein, Murray Wood, Linda Fogerson, Paul Iannaccone

Key Accomplishments

"A year ago we announced a goal of integrating the Community College Foundations Manual into an attractive, user friendly NCCCF website hosted by the FCCC. Thanks to the staff at the FCCC, and most especially to Nancy Pryor, that goal has been achieved. The NCCCF Best Practices Committee member and others have contributed fresh documents to supplement the Manual. I encourage you to go to the "Document Exchange" and explore it for two purposes. First, I believe you will find, even in many of the old documents, resources you will want to use. Second, you will see gaps in the Exchange which you can fill by sharing your documents. Just send them, electronically, to Nancy. Here is the link to the Document Exchange: http://ncccfweb.org/Resources/DocumentExchange.aspx"

Ongoing tasks: Looking ahead, we need to again assess where we stand and what we can accomplish before the conference this year. As I look at the Document Exchange I think we now have a very usable format. Now we need to spend our time in reviewing what is and is not in the Exchange and set goals for the coming months to add more resources to the existing format. To that end, I or my successor, can call a teleconference meeting of the 2016-2017 membership of the Committee to identify key gaps and a strategy to secure the needed documents to fill the identified gaps.

iii. **Professional Development Committee**

This committee will review professional development/advocacy plan for the NCCCF, encourage NCCCF members to organize regional roundtables and evaluation additional professional development opportunities as they arise.

2015-2016 Members: Christina Romero, Chair, Sheri Horn Bunk, George Boodrookas, Ken Cooper, Dianne Van Hook, Tim Foster

Key Accomplishments

- Meet goals of hosting at least two NCCCF professional development roundtables.
- Planning an NCCCF membership call to share best practices around scholarship promise programs
- Coordinating with regional college hosts to plan and execute a financial and investment management seminar.

Ongoing tasks: Vett effective strategies to engage CEOs, solicit hosts for at least two additional professional development roundtables, coordinate and submit session proposals addressing fundraising best practices to system-wide conferences.

Network of California Community College Foundations

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info@ncccfweb.org | www.ncccfweb.org

Network of California Community Colleges
Committees of the Board of Directors

Action Requested:

1. Affirm 2016-2017 Committee structure and appoint members to serve on active committees.

Standing Committees

i. Executive Committee

According to the NCCCF Bylaws, "the Executive Committee of the Network shall be composed of the President, Immediate Past President, Vice President, Secretary, Treasurer, and FCCC President/ CEO (if designated as a Network Director). Up to three (3) at-large members of the Board may also be elected to serve as voting members of the Executive Committee. At-large members of the Executive Committee are nominated by the Governance Committee and voted upon by the Board of Directors." In practice, this committee helps set the agenda for NCCCF board meetings and vets potential challenges facing the organization.

2015-2016 Members: Linda Fogerson, Robert Schwartz, George Boodrookas, Sonbol Aliabadi, Keetha Mills, Bobbi Abram, Sheri Horn Bunk

2016-2017 Members (pending board approval): Robert Schwartz, George Boodrookas, Sonbol Aliabadi, Melinda Silverstein, Keetha Mills
**Up to three additional members can be nominated by the Governance Committee and voted upon by the Board of Directors.*

ii. **Governance Committee**

According to the NCCCF Bylaws, "the Governance Committee's purpose is to increase the functionality of the board through recruitment, nominations, and orientation. The Governance Committee shall be responsible for preparing a slate of officers and new Directors, and submitting it to the Board of Directors at least thirty (30) days prior to the June Board meeting. The Governance Committee shall consist of a Chair, who shall be a Network Director and appointed by the Network President, and no less than two (2) members, none of whom shall be eligible for nomination during their year of service on the committee. Members of the Governance Committee must be Regular Institutional Members of the Network."

2015-2016 Members: Amy Cardullo, Chair, Bobbi Abram, Keetha Mills

2016-2017 Members: _____, Chair, _____, Keetha Mills
Soliciting volunteers for a minimum of two at-large board members. *Members with expiring three years terms—Bobbi Abram, Amy Cardullo, Shannon Hill, Sheri Horn-Bunk, Robert Schwartz—should not serve if they plan to re-nominate for a subsequent term.*

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Strategic Plan Ad Hoc Committees

iii. **Finance/Resource Development Committee**
The committee will create outreach strategy for potential sponsors of the Network, identify differences between an affiliate member and a sponsor of the Network identify opportunities for professional development and capacity building grants to support the work of the Professional Development and Best Practices Committees.

2015-2016 Members: Shannon Hill, Chair, George Boodrookas, Sonbol Aliabadi, Lisa Brooks, Robert Schwartz

2016-2017 Members: _____
_____

iv. **Best Practices Committee**
This committee will identify website needs to implement professional development and best practices activities create recommendations for an updated NCCCFweb.org and review next steps for updating the NCCCF Manual.

2015-2016 Members: Don Rickner, Chair, Melinda Silverstein, Murray Wood, Linda Fogerson, Paul Iannaccone

2016-2017 Members: _____
_____

v. **Professional Development Committee**
This committee will review professional development/advocacy plan for the NCCCF, encourage NCCCF members to organize regional roundtables and evaluation additional professional development opportunities as they arise.

2015-2016 Members: Christina Romero, Chair, Sheri Horn Bunk, George Boodrookas, Ken Cooper, Dianne Van Hook, Tim Foster

2016-2017 Members: _____
_____

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Other Committees

vi. **Bernard Osher Philanthropist of the Year Selection Committee**
This committee will review selection criteria, solicit nominations and select an honoree for the Bernard Osher Philanthropist of the Year Award, presented annually at the closing brunch of the Community College League of California Annual Convention. Committee members must be in good standing with the NCCCF and will not intend submit a nominee for the 2016-2017 year.

2015-2016 Members: Murray Wood, Chair, Babs Sandeen, Los Rios, Lisa Nashua, Chaffey College

2016-2017 Members: Murray Wood, Chair, _____,
_____
Soliciting volunteers for a minimum of two at-large board members. *Members should not serve if they plan to submit a nomination.*

vii. **CEO Advisory Council Development Committee**
This committee will develop the objectives of a Network of California Community College Foundations CEO Advisory Council, extend invitations to founding members, develop strategies to engage CEOs, and evaluate the efficacy of the program.

To date, the Professional Development Committee has taken on the work of this committee with support from the Executive Committee.

viii. **Membership Outreach Chair**
The board member will coordinate board outreach to current and prospective Network members during the membership renewal campaign. Historically filled by the Vice-President.

2013-2014: Linda Fogerson
2014-2015: Ted Kaye
2015-2016: Bobbi Abram
2016-2017: George Boodrookas

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Bernard Osher Philanthropist of the Year Award Nomination Form

The Network of California Community College Foundations is now accepting nominations for the Bernard Osher Philanthropist of the Year Award. Named after Mr. Bernard Osher for his history-making commitment in 2008, recipients of the award have traditionally been a benefactor, philanthropist, corporation, or nonprofit organization that has provided significant benefit to California Community Colleges and has helped to advance the mission of community colleges through philanthropy.

Please submit your completed nomination form by **August 5, 2016** (*see submission details listed below*). Award recipients will be invited to accept the Bernard Osher Philanthropist of the Year Award at the Community College League of California (CCLC) Annual Conference luncheon on Friday, November 18, 2016 at the Riverside Convention Center.

Nomination Criteria

The award is presented to individuals, corporations, or nonprofit organizations who meet the following criteria at a high standard.

- Provides direct financial support to the California Community Colleges. The expectation is that the nominee will have contributed, in aggregate, at least $500,000 or more to the California Community Colleges.
- Displays a leadership role, volunteers, and/or provides other benefits in helping to achieve the mission of the California Community Colleges
- Demonstrates commitment to philanthropy as a role model to encourage philanthropy in others in support of the California Community Colleges.

Due to a high number of outstanding applications, the committee has the ability to select award recipients in two categories: **individuals** and **organizations** (a foundation, corporation or non-profit entity). An eligible party who was nominated in a previous year, but did not win, may be re-nominated.

Past Recipients

2008 - Mr. Bernard Osher himself, who made history in 2008 with the $25 million largest-ever gift to a community college system to establish a permanent statewide scholarship endowment
2009 - Sutter Health Foundation for its support of Sacramento-area community colleges
2010 - Southern California Edison for its support of colleges and initiatives throughout the state
2011 - Dr. Norman Levan for bestowing the $14 million largest individual gift to a community college to Bakersfield College
2012 – Genentech for its broad support of the California Community Colleges
2013—Ms. Elizabeth Noble for longstanding support of scholarships and business programs at El Camino College, including a $2 million gift to establish the first endowed chair.
2014—Mr. Henry Coil for over twenty years of volunteer leadership at Riverside Community College District Foundation and a $5 million lead gift to establish the Henry W. and Alice Edna Coil School for the Arts.
2015—Arthur Rupe for supporting home health aid programs at 22 California Community Colleges, cumulatively providing over $3 million to support the growing need for compassionate caregivers.

Network of California Community College Foundations

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Nominee Information ***(the nominee will be contacted only with the permission of the nominator)***

Name:	
Other Contact Name: (if applicable)	
Address:	
Phone:	
E-Mail:	
Category	□ Individual □ Organization

Nominator Information

Nominator Name:	
Organization: (if applicable)	
Address:	
Phone:	
E-Mail:	

Please answer the following questions about your nominee:

1. How much has your nominee contributed, in aggregate, to the California Community Colleges?

Response:

2. Describe how your nominee has demonstrated a leadership role in supporting and furthering the mission of the California Community Colleges through their commitment to philanthropy.

Response (please attach additional documents as necessary to complete your response):

Please return this form and your nomination letter via e-mail or post no later than August 5, 2016 to:
Kyle Hyland
Network of California Community College Foundations
1102 Q Street, Suite 4800
Sacramento, California 95811
info@ncccfweb.org

Network of California Community College Foundations

Over 25 Years Supporting Advancement

Advocacy Opportunities			
Conference	**Session Proposals Solicited**	**Date and Location**	**Notes**
CTE Leadership Summit	Not accepted—program developed by the Chancellor's Office in response to new ongoing CTE funding.	August 5-6, 2016 Waterfront Hotel Oakland, CA	Primary Audience is Career Technical Education Administrators.
RP Group Strengthening Student Success Conference	Closed—Spring 2016	October 5-7, 2016 Hyatt Regency Orange County, Garden Grove, CA	Primary Audience is Institutional Researchers.
CASE Conference for Community College Advancement	Closed—January 2016	October 5-7, 2016 Westin Gaslamp San Diego, CA	Multiple sessions by Californians accepted.
National Association of Community College Entrepreneurship	Closed	October 9-10, 2016 2016 Hyatt Sacramento, CA	Sonbol Aliabadi and Nancy Pryor presenting on a panel about the Foundation's role in Community College Entrepreneurship.
Community College League of California (CCLC) Annual Convention	July 2016	November 17-19, 2016 Riverside Convention Center	Session proposal submitted by Robert Schwartz.
CCLC Annual Legislative Conference	Monitor Website for more information.	January 29-30, 2017 Sheraton Grand, Sacramento, CA	
ACCCA Annual Convention	Monitor website for more information, likely early Fall 2016.	February 22-24, 2017 Hyatt, Orange County	Primary Audiences are VPs, Deans, and other administrative leadership.
American Association of Community Colleges (AACC) Annual Convention	Monitor Website for more information.	April 22-25, 2017 New Orleans, Louisiana	National Community College Leadership Conference.
Community College Public Relations Organization (CCPRO) Spring Conference	Winter 2016	April 2017	No information about 2017 event available yet. Link to last year.

Advocacy Opportunities, Cont.			
CCLC Annual Trustee Conference	Fall 2016	May 4-7, 2017 Lake Tahoe	Very few breakout sessions accepted. Email Carmen Sandoval directly with session pitch for committee review and approval.
Association of Chief Business Officials	Monitor website for more information.	May 2017	No information about 2017 event available yet. Link to last year.
CCC CEO Summer Trainings/Retreats		CEO Symposium held each March. Monitor CCLC Website for Summer Institute Training.	