# Working Together for our Colleges





#### CollegeBuys

Since inception, cooperative purchasing has been core to our mission of benefiting, supporting, and enhancing the missions of the California Community College system. CollegeBuys:

- Supports system-wide procurement needs
- Creates strategic statewide business partnerships
- Leverages the aggregate buying power of the largest system of higher education in the nation
- Saves millions of dollars for colleges, faculty, staff, and students





#### **Microsoft**

- In 1999, Microsoft became the first corporate partner to CollegeBuys
  - First of its kind discount to <u>all</u> colleges based on the size of the system as a whole
  - Initially offered discounted Enterprise campus licenses to colleges
  - Quickly expanded to include discounted software pricing for students, faculty, and staff







#### Technology Initiatives

- Our partnerships with key technology providers and diversified our offerings to include:
  - Creative design software
  - Cost-per-copy printing services
  - Learning management systems
  - Networking hardware











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#### Facilities Infrastructure Initiatives

- We have also developed partnerships with key facilities infrastructure providers to include:
  - Storage systems
  - Stadium seating
  - Flooring
  - Display boards

- Prefab aquatic pools
- Synthetic turf
- Energy-efficient LED lighting
- Furniture for classroom, office, and social areas































*Interface* **FLOR** 



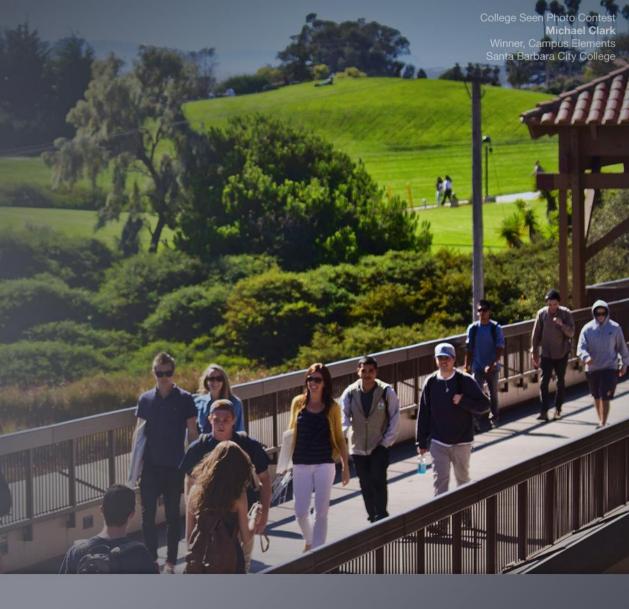


landscapeforms

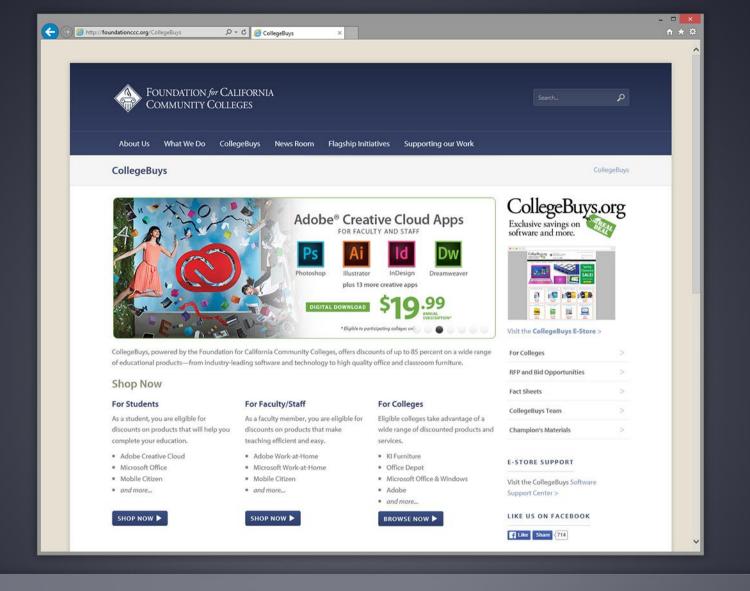


### CollegeBuys Today

- Over 60 CollegeBuys corporate partners
- 109 colleges utilize the Microsoft campus license offering
- ~20,000 students, faculty, and staff participate in software discounts every year
- Partner with all 72 districts on facilities infrastructure and other offerings
- Expanded offerings now include office supplies, janitorial supplies, and other commonly procured products and services

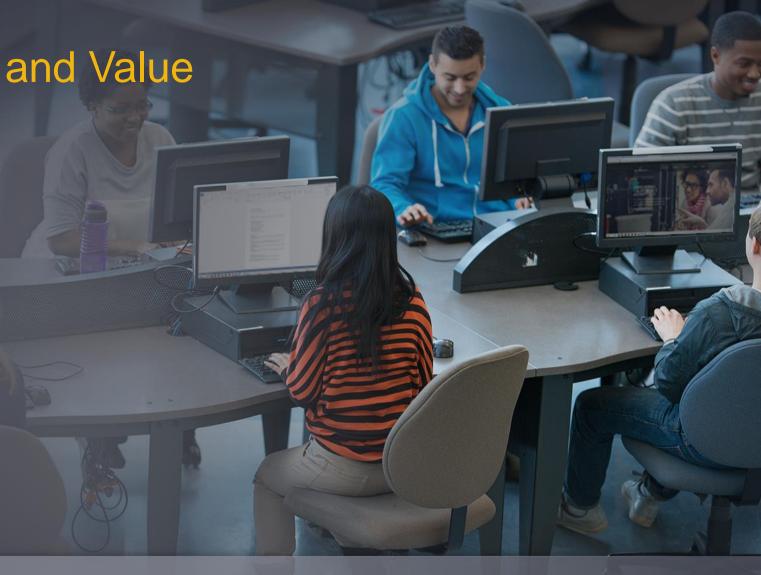






CollegeBuys: Results and Value

- In the past 5 years alone, CollegeBuys:
  - saved over \$85 million for our colleges, faculty, staff, and students
  - contributed over \$1 million to support student scholarships
  - served all 72 districts and over 100,000 students, faculty and staff throughout the system





## Looking Forward

- CollegeBuys is exploring additional partnership opportunities to serve students and benefit Colleges, Foundations, and the System as a whole.
- CollegeBuys relies on ambassadors committed to increasing participation from districts and colleges
   For more information, contact:

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