

# Working Together for our Colleges



FOUNDATION *for* CALIFORNIA  
COMMUNITY COLLEGES

# CollegeBuys

Since inception, cooperative purchasing has been core to our mission of benefiting, supporting, and enhancing the missions of the California Community College system. CollegeBuys:

- Supports system-wide procurement needs
- Creates strategic statewide business partnerships
- Leverages the aggregate buying power of the largest system of higher education in the nation
- Saves millions of dollars for colleges, faculty, staff, and students



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# Microsoft

- In 1999, Microsoft became the first corporate partner to CollegeBuys
  - First of its kind discount to all colleges based on the size of the system as a whole
  - Initially offered discounted Enterprise campus licenses to colleges
  - Quickly expanded to include discounted software pricing for students, faculty, and staff



A promotional banner for Microsoft Office on CollegeBuys.org. The banner is split into two vertical sections. The left section is white and contains the text: "Exclusive discount for California Community College Students, Faculty, and Staff", "Microsoft Office The latest version for Mac or PC", a large "\$39.99" price tag, a list of included applications (Word, Excel, PowerPoint, Outlook) with their respective icons, and the CollegeBuys.org logo. The right section is dark blue and contains the text: "Pass the savings on!", "Microsoft Office The latest version for Mac or PC", a list of included applications with their respective icons, a large "\$39.99" price tag, and the CollegeBuys.org logo. Social media links for @CollegeBuys and Facebook.com/CollegeBuys are also present.



# Technology Initiatives

- Our partnerships with key technology providers and diversified our offerings to include:
  - Creative design software
  - Cost-per-copy printing services
  - Learning management systems
  - Networking hardware

CollegeBuys.org<sup>®</sup>  
Exclusive savings on  
software and more.



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# Facilities Infrastructure Initiatives

- We have also developed partnerships with key facilities infrastructure providers to include:
  - Storage systems
  - Stadium seating
  - Flooring
  - Display boards
  - Prefab aquatic pools
  - Synthetic turf
  - Energy-efficient LED lighting
  - Furniture for classroom, office, and social areas







Furnishing Knowledge®



Worden



HAWORTH®

Steelcase®

AGATI  
FURNITURE

  
PLATINUM  
VISUAL SYSTEMS



MANNINGTON  
COMMERCIAL



 Tandus  
FLOORING

InterfaceFLOR®

 AMERICANSEATING

AURORA®

landscapeforms®




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# CollegeBuys Today

- Over 60 CollegeBuys corporate partners
- 109 colleges utilize the Microsoft campus license offering
- ~20,000 students, faculty, and staff participate in software discounts every year
- Partner with all 72 districts on facilities infrastructure and other offerings
- Expanded offerings now include office supplies, janitorial supplies, and other commonly procured products and services




[http://foundationccc.org/CollegeBuys](#)
CollegeBuys


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CollegeBuys



CollegeBuys, powered by the Foundation for California Community Colleges, offers discounts of up to 85 percent on a wide range of educational products—from industry-leading software and technology to high quality office and classroom furniture.

### Shop Now

#### For Students

As a student, you are eligible for discounts on products that will help you complete your education.

- Adobe Creative Cloud
- Microsoft Office
- Mobile Citizen
- and more...

**SHOP NOW ►**

#### For Faculty/Staff

As a faculty member, you are eligible for discounts on products that make teaching efficient and easy.

- Adobe Work-at-Home
- Microsoft Work-at-Home
- Mobile Citizen
- and more...

**SHOP NOW ►**

#### For Colleges


Eligible colleges take advantage of a wide range of discounted products and services.

- KI Furniture
- Office Depot
- Microsoft Office & Windows
- Adobe
- and more...

**BROWSE NOW ►**

## CollegeBuys.org

Exclusive savings on software and more.



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#### E-STORE SUPPORT

Visit the [CollegeBuys Software Support Center >](#)

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# CollegeBuys: Results and Value

- In the past 5 years alone, CollegeBuys:
  - saved over \$85 million for our colleges, faculty, staff, and students
  - contributed over \$1 million to support student scholarships
  - served all 72 districts and over 100,000 students, faculty and staff throughout the system



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# Looking Forward

- CollegeBuys is exploring additional partnership opportunities to serve students and benefit Colleges, Foundations, and the System as a whole.
- CollegeBuys relies on ambassadors committed to increasing participation from districts and colleges

For more information, contact:

## **JC Sales**

*Director of CollegeBuys*  
jsales@foundationccc.org



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