Network of California
Community College
Foundations

1102 Q Street, Third Floor | Sacramento, California 95811
t.916.498.6709 | f.916.325.0844
info@ncccfweb.org | www.ncccfweb.org

NCCCF Board Meeting Agenda

Wednesday, November 16th, 2016 11:00 a.m.-2:00 p.m.

Location: Riverside Convention Center, Meeting Room 7, Riverside California

Dial in: 1-719-785-4469 Passcode: 611089

After the meeting, board members are encouraged to attend the **Community College League of California Convention**. Concurrent sessions begins at **8:30 a.m.** on Thursday, November 17th.

ı.	Call to	OrderRobert Schwartz				
II.	Recurr	ing Business				
	i.	Approval of October 2016 Minutes (* and **)Robert Schwartz				
	ii.	Financial Report (* and **)Nancy Pryor				
		1. Financial Statements and FY16 Forecast as of September 30, 2015				
		2. 2016 Federal Tax Returns				
	iii.	2015-2016 Membership Report(**)Nancy Pryor				
Lunch is s	served					
III.	New B	usiness				
		Executive Committee Appointments (*)Robert Schwartz				
		Through the authority granted by the NCCCF bylaws, the Network President proposes				
		Sonbol Aliabadi fill the vacancy in the Treasurer position. Her appointment creates a subsequent vacancy in the role of Secretary, which would be filled by Murray Wood.				
	ii.	Review Preliminary Notes from Strategic Planning Session George Boodrookas				
	iii	1. Next Steps Advocacy				
	111.	1. Chancellor's Office Auxilliary Manual (**)Don Rickner				
		2. Advancement Talking Points (**)Robert Schwartz				
	iv.	Membership Outreach				
	٧.	Finance/Resource Development Update Nancy Pryor				
		1. The Collaboration Prize Opportunity				
IV.	Report	ts and Updates				
	i.	CEO Report Dianne Van Hook				
	ii.	Foundation for California Community Colleges Update Keetha Mills				
	iii.	Board Activities and Responsibilities Calendar (**)Nancy Pryor				
	iv.	Bernard Osher Philanthropist of the Year Award Sheri Horn-Bunk				
	٧.	Upcoming Board Meetings Robert Schwartz				
	vi.	FY2017 Conflict of Interest PoliciesNancy Pryor				
*	Action It	rem ** Handout				



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V.	General Board Comments/Questions	All
VI.	Meeting Adjournment	Robert Schwartz

2016 Board Meeting Schedule & Upcoming Events

Upcoming Board Meetings:

- Tuesday, February 21st 10:00 a.m. to 3:00 p.m. at Santa Ana College Foundation Board Room S-215 1530 W. 17th St. Santa Ana, CA 92706
- ii. PROPOSED Thursday, June 15th in Northern California

Upcoming Conferences:

iii. ACCCA (Association of California Community College Administrators) <u>Conference</u> February 22-24, 2017 at the Hyatt Regency Orange County



NCCCF Board Meeting Agenda

Tuesday, October 4th, 2016 10:00 a.m.-3:00 p.m.

Location: The Westin San Diego Gaslamp District 910 Broadway Cir, San Diego, CA 92101

I. Call to Order

Vice President Boodrookas called the meeting to order at 10:06 a.m.

In attendance was Sonbol Aliabadi, Bobbi Abram, George Boodrookas, Lisa Brooks, Tim Foster, Cindy Goga, Geoff Green, Shannon Hill, Sheri Horn Bunk, Melinda Silverstein nd Keetha Mills. Nancy Pryor attended as a staff representative. Robert Schwartz and Christina Romero attended telephonically.

Ken Cooper, Selina Chi, Dianne Van Hook, Murray Wood and Don Rickner were absent.

- II. Board Member Updates: Celebrating Success
 - i. By consent of the board, the Board Member updates were moved to the lunch portion of the meeting.
- III. Recurring Business
 - i. Approval of June 2016 Minutes (* and **)

A motion to approve the minutes from the June 23, 2016 meeting was made by Sonbol Aliabadi and seconded by Tim Foster. The motion passed unanimously.

- ii. Financial Report (* and **)
 - 1. Treasurer Melinda Silverstein reported on the financial statements for the two months ending August 30 2016. The Network ended this two month period with a net income of \$7,052 and assets of \$35,034. The 2016 fiscal year is projected to end with \$27,982 in net income and \$55,492 in projected net assets. This increase reflects steps taken by the board to build a small operating reserve and align membership fees more closely with CASE. However, the organization requires significantly more staffing than is currently budgeted.
 - 2. A motion to accept the income statement and approve the fiscal year 2016 forecast was made by Lisa Brooks and seconded by Keetha Mills. The motion passed unanimously.
- iii. 2016-2017 Membership Report (**)

Nancy Pryor reports on the current NCCCF membership renewal drive, 15 members have joined the Network of California Community College Foundation for the 2016-2017 fiscal year, for a total of \$23,200 in membership revenue. One new member to date, Gavilan College, joined the organization.



Membership renewal rates are down from this time last year due to additional planning time to utilize SalesForce, a cloud-based customer relationship management tool, for membership renewals. This will reduce the amount of paperwork members are asked to complete and allow for a more robust online membership module. Establishing the new communication training and internal business process took a little longer than anticipated, but staff are moving quickly to communication with each Foundation throughout the state and make up lost time. Additional communication is already scheduled in early October to finalize membership commitments before reconciling with CASE this fall.

By the next board meeting, staff will bring a list of non-renewing members to the board and will provide sample email outreach for members.

Network board members discussed the value of communicating the new membership benefits to both current and non-members and possibly conducting a survey to non-members to gather more information about non-participation. The Network sees value in continuing to hold regional collaborative groups to foster camadarie among members. A series of membership benefits webinars, planned in coordination with CASE, were held in July in advance of the membership renewal notices. 121 Californians registered for the Case Conference, slightly decreased from last year's 130 registrants.

iv. Governance (*)

Vice President Boodrookas entertained volunteer commitments for the Philanthropist of the Year Committee Chair Appointment. Previous chair Murray Wood would like to withdraw from his position in order to submit a nominations. The role of the chair is to convene the selection committee and present the award at the award presentation ceremony. The board discussed the visibility of the award within the League conference presentation, which should be increased with a presentation slot during the Friday lunch session of the conference, as opposed to a Saturday time the year prior. Sheri Horn-Bunk volunteered to serve as chair.

IV. Reports and Updates

i. Foundation for California Community Colleges Update

Keetha Mills shared that Eloy Oakley, current superintendent of Long Beach City College, was selected to serve as Chancellor of the California Community Colleges. College promise programs are already an area of focus in his public remarks to outlets like The Atlantic Magazine.



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Ms. Mills also presented an overview of the Foundation for California Community College's annual accomplishments supporting the organization's strategic plan to serve students, colleges, foundations and the system as a whole. To share a few concrete examples, the Foundation added 11 new CollegeBuys products and services for a total of 63 current offers. Over 100,000 students received work-based learning experiences through Foundation programs. Two colleges are piloting a new Fresh Success Employment and Training program designed to increase access to food benefits for students. The Success Center for California Community Colleges was tightly linked to the professional development implementation of the Chancellor's Office Institutional Effectiveness Partnership Initiative and is slated to continue to grow. The organization submitted over 90 new grant and contract proposals with an 82% application success rate.

Nancy Pryor reported on the results of two additional grant opportunities which were shared with college foundations through the NCCCF list servs. The Truth Initiative awarded \$7,500 mini planning grants to support the formation of tobacco-free policies on college campuses, and the Foundation's Civic Impact Project is currently distributing twenty-five \$10,000 sub-grants to support voter registration and student civic engagement a first-come, first-serve basis to qualified campuses.

ii. NCCCF Year in Review (**)...... Nancy Pryor Nancy Pryor shared a summary of the activities of the Network of California

Community College Foundations as a year in review. In the areas of operations, the following was accomplished:

Membership

- ✓ Approved, and implemented a 15-16 membership model that more closely aligned with CASE dues.
- Promoted Network membership as the recognized and respected professional association for community college advancement, maintained 75 Community College affiliated foundations as Network members.
- ✓ Each June, promoted and conducted webinars in partnership with CASE sharing information about CASE benefits.
- ✓ Resource Development
- ✓ Established and promoted a corporate partnership plan, resulting in one. corporate partner in 15-16, Scion, and two corporate partners in 16-17, Paydel & Rygel and UBS.
- ✓ Developed a case for support for capacity-building of the Network, vetted and approved by the Network Board.
- ✓ Defined, secured, and completed a pilot fee-for-service research and benchmarking survey commissioned by Butte College Foundation.
- ✓ Exceeded NCCCF budgeted revenue by 5% and built \$27,982 in net assets.

Advocacy



- ✓ Advocated for specialized training for California CEOs to increase the competencies of leading philanthropic fundraising efforts for community colleges.
- ✓ Encouraged NCCCF members to participate in CASE surveys and utilize professional development resources provided by CASE.

Conference for Community College Advancement

- Participated in the Community College Advancement Planning Committee.
- ✓ Planned and executed a California reception and California-specific sessions at Conference for Community College Advancement.
- ✓ Promoted conference registration to Network members, resulting in 133 paid registrants (no net increase in year-over-years paid registrations).

Professional Development & Best Practices

- ✓ Planned and marketed three Network regional roundtables.
- ✓ Launched an updated Network website.
- ✓ Distributed email newsletters and membership benefit communications, at least one per quarter.
- ✓ Updated the document sharing portal to provide a searchable, online "manual" for NCCCF members.
- ✓ Selected and awarded a Bernard Osher Philanthropist of the Year
- ✓ Organized a NCCCF membership call to share best practices around scholarship promise programs

Governance

✓ Reviewed and updated bylaws, refined selection procedures and proposed a 2017 slate of officers.

The Chairs of each strategic plan ad-hoc committee also provided the following written updates to capture the purpose of each committee and report on committee progress.

Finance/Resource Development Committee

The committee creates outreach strategy for potential sponsors of the Network, identifies differences between an affiliate member and a sponsor of the Network, and identifies professional development and capacity building grants to support the work of the Professional Development and Best Practices Committees.

2015-2016 Members: Shannon Hill, Chair, George Boodrookas, Sonbol Aliabadi, Lisa Brooks, Robert Schwartz

Key Accomplishments

Created and finalized a case for support, began sharing with potential funders. Enlisted the help of a committee to assist with planning for the NCCCF reception and help reach out for sponsorships.

Kept membership dues in alignment with CASE expenses to maintain stability of the organization while delivering quality professional development services.



Working with the Treasurer and the Foundation to build a reserve.

Ongoing tasks: Identify current vendors used by the California Community College Foundations for potential aggregate services agreements or sponsorships, differentiate membership benefits between affiliate members and sponsors, continue to identify and pursue opportunities to diversify revenue.

Best Practices Committee

This committee will identify website needs to implement professional development and best practices activities create recommendations for an updated NCCCFweb.org and review next steps for updating the NCCCF Manual.

2015-2016 Members: Don Rickner, Chair, Melinda Silverstein, Murray Wood, Linda Fogerson, Paul Iannaccone

Key Accomplishments

"A year ago we announced a goal of integrating the Community College Foundations Manual into an attractive, user friendly NCCCF website hosted by the FCCC. Thanks to the staff at the FCCC, and most especially to Nancy Pryor, that goal has been achieved. The NCCCF Best Practices Committee member and others have contributed fresh documents to supplement the Manual. I encourage you to go to the "Document Exchange" and explore it for two purposes. First, I believe you will find, even in many of the old documents, resources you will want to use. Second, you will see gaps in the Exchange which you can fill by sharing your documents. Just send them, electronically, to Nancy. Here is the link to the Document Exchange: http://ncccfweb.org/Resources/DocumentExchange.aspx"

Ongoing tasks: Looking ahead, we need to again assess where we stand and what we can accomplish before the conference this year. As I look at the Document Exchange I think we now have a very usable format. Now we need to spend our time in reviewing what is and is not in the Exchange and set goals for the coming months to add more resources to the existing format. To that end, I or my successor, can call a teleconference meeting of the 2016-2017 membership of the Committee to identify key gaps and a strategy to secure the needed documents to fill the identified gaps.

Professional Development Committee

This committee will review professional development/advocacy plan for the NCCCF, encourage NCCCF members to organize regional roundtables and evaluation additional professional development opportunities as they arise.

2015-2016 Members: Christina Romero, Chair, Sheri Horn Bunk, George Boodrookas, Ken Cooper, Dianne Van Hook, Tim Foster

Key Accomplishments

Meet goals of hosting at least two NCCCF professional development roundtables.



Planning an NCCCF membership call to share best practices around scholarship promise programs

Coordinating with regional college hosts to plan and execute a financial and investment management seminar.

Ongoing tasks: Vett effective strategies to engage CEOs, solicit hosts for at least two additional professional development roundtables, coordinate and submit session proposals addressing fundraising best practices to system-wide conferences.

iii. Board Activities and Responsibilities Calendar

Nancy Pryor shared the board activities and responsibilites calendar for 2016-17.

iv. California Guide to the Conference for Community College Advancement

Lisa Brooks answered board questions about the California-specific breakout sessions. Additioanl details on the California-specific activities were included in a summarty document in the board pack.

Sheri Horn-Bunk provided a report on the California Reception planning. Robert Schwartz will be attending LACCF's annual gala and Sheri Horn-Bunk and George Boodrookas will offer remarks on behalf of the organization. A VIP behind the scenes experience at *The Voice* will be given away as a doorprize during the evening. The board discussed the value in developing a set of common talking points which could be used by board members at forums like this and in conversations with administrative leaders within the California Community College system.

v. Board Planning

George Boodrookas reviewed a document of 2016-2017 Advocacy Opportunities, or speaking opportunities at the organizations identified as key-influencers needed for successful operation and expansion of advancement organizations. The board discussed the larger strategy behind the advocacy work, noting that this activity is not necessarily aimed at influencing legislation or community college policy, but the allocation of community college resources and standard operating practices. Both a 'bottom up' (sharing best practices among colleges) and 'top down' (engaging the Chancellor's Office) was discussed as joint strategies to pursue. Additional areas of focus in advocacy work were deferred to the strategic planning session after lunch.

vi. College Promise Campaigns

Shannon Hill reported on activities led by college leaders like Helen Benjamin and organizations like Heads Up American, the Community College League of California, and West Ed to document and expand existing College Promise Campaigns. West Ed has documented the structure and funding source of the current 23 programs throughout the state. The merits of college promise programs were discussed, with



multiple views expressed by board members. The largest challenge in the current conversation is the lack of a common definition of a college promise program—which are broadly aimed at reducing student debt and promoting equity—and detailed conversations about the process to develop sustainable funding sources for financial aid commitments of the programs. \$15 million in additional one-time state funding has been approved to support a "California College Promise," and the Chancellor's Office is currently developing an RFA. This would likely be a promising area to develop recommendations and expertise for advocacy, as foundations are pivotal partners in the development and operation of many Promise programs.

The board was dismissed for lunch, telephonic attendees left the meeting. While lunch was served, board members shared recent successes. Bobbi Abram shared a video promoting Pasadena City College Foundation's Scholarship program, a music video with parody lyrics, entitled "All I do is give." Additional updates included recent major gifts and event or campaign updates.

- - Establish a common set of metrics or foundation profiles to allow college foundations to easily identify and benchmark against similar organizations.
 Data could be gathering during the membership renewal. The vision would be to establish 10 distinguishing characteristics that will allow the Network to group similar organizations by size, region, maturity, organizational structure, amount raised, etc.
 - Bobbi Abrams offered to donate in-kind services of Pasadena City College Foundation to establish the areas of interest to track. Geoff Green of Santa Barbara City College Foundation also expressed willingness to donate staff time to support a special project.
 - 2. Establishing a suite of philanthropy services to expand the back-office capacities of small and mid-sized advancement shops with a bench of professional expertise. Services may include: Trust attorneys, accountants, investment advisors, attorneys, planned giving advisors, campaign consultants, and other technical assistance providers. Board development resources are also commonly needed resources. The current gift annuity program operated by the League and US Bank could serve as a model. The



- annuity program could be evaluated to determine if a larger role for the NCCCF is feasible.
- 3. Provide additional sample documents in the Network Best Practices portal to replace common queries among the list-serv. Creative ways to solicit samples should be considered (i.e., awards programs, personal outreach, etc.) Background information for experienced fundraisers new to California Community Colleges should be included.
- 4. Offer additional peer-to-peer networking by professional segment or role. This could be accomplished by hosting a NCCCF roundtable for Assistant Directors/Development Directors, and Administrative/Advancement Services professionals.
- 5. **Develop a set of common talking points** about the importance of diversifying resource development and non-public sources of support. Presentations given at conferences by individuals representing the Network should be saved on the Network document exchange to ensure the organizational memory is not lost when an individual retires.

The board discussed validate these ideas needs among the general membership through a survey.

VI. NCCCF Services Update

i. NCCCF Best Practices Member Resources

Nancy Pryor provided a demonstration of the Network Document Exchange and Best Practices portal, the online version of the NCCCF Foundation Handbook, last edited in 1998.

The committee updated many samples within the document, but more dynamic content could be added to make the portal a valuable tool. Examples of search queries for sample documents were conducted. The board requested to receive additional training and instructions to be able to upload content and continue to think about how to make this a valuable resource for members.

VII. Meeting Adjournment

A motion to adjourn was made by Lisa Brooks and seconded by Sheri Horn-Bunk, The meeting was adjourned.

2016 Board Meeting Schedule & Upcoming Events

Upcoming Board Meetings:

- i. Wednesday, November 16th 9:00 a.m. to 2:00 p.m. at the Riverside Convention Center, Meeting Room 7 in Riverside
- ii. Tuesday, February 21st 10:00 a.m. to 3:00 p.m. at Santa Ana College Foundation Board Room S-215 1530 W. 17th St. Santa Ana, CA 92706



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iii. June meeting—to be scheduled at a Network board host location. Bobbi Abrams offered to host at Pasadena City College or at a future meeting.

Upcoming Conferences:

iv. CCLC (Community College League of California) Convention November 17-19, 2016 at the Riverside Convention Center in Riverside, CA



NCCCF Income Statement For the Three Months Ended 09/30/16

Account Description	YTD Actual Through: 09/30/16	FY2017 Forecast	FY2017 Budget	Forecast vs Budget Variance	
Revenues					
NCCCF Membership Dues	14,500	95,450	95,450	-	
Conference Fees from CASE	-	14,000	14,000	-	
Event Fees and Sponsorships	-	8,500	8,500	-	
Subsidy from FCCC	12,500	50,000	50,000	-	
Miscellaneous & Interest Income	210	3,000	3,000	-	
Total Revenues	27,210	170,950	170,950	-	
Expenses					
Personnel (Salary & Benefits)	6,498	30,000	30,000	- -	
Tax Return Preparation		1,050	1,050	-	
Insurance		2,450	2,450	-	
Other Expenses	50	1,000	1,000	-	
Conference and Board Meetings		7,100	7,100	-	
				-	
Case Membership Dues		95,600	95,600	-	
Admin Support Expense - 15%	982	6,240	6,240	-	(a)
Total Expenses	7,530	143,440	143,440	-	
Net Income/(Loss)	19,679	27,510	27,510	-	
Net Assets as of 06/30/16	27,982	27,982			
Net Income/(Loss)	19,679	27,510			
Net Assets as of 09/30/16	47,661				
Projected Net Assets as of 06/30/17		55,492			

NCCCF Balance Sheet As of: 09/30/16

Assets	Amount
Accounts Receivable - Third Parties	6,125
Cash held by FCCC	62,371
Total Assets	68,496
Liabilities	
Deferred Revenue	20,835
Net Assets	
Net Assets as of 06/30/16	27,982
Increase/(Decrease) in Net Assets	19,679
Net Assets as of: 09/30/16	47,661
Total Liabilities & Net Assets	68,496

NCCCF Income Statement Notes

Variance Analysis

(a) Admin fee is calculated based on 15% on all expenses incurred with the exception the CASE membership dues.

Form **990-EZ**

Department of the Treasury Internal Revenue Service

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Information about Form 990-EZ and its Instructions is at www.irs.gov/form990.

OMB No. 1545-1150

Open to Public Inspection

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	Name	change	Number and street (or P.O. box	, if mail Is not delivered	to street address)		Room/suite		3	3-0379514
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G		nting Method:		Other (spe	cify) 🟲					if the organization is
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J	Тах-ехе	mpt status (che	ock only one) — X 501(c)(3)	501(c) ()◀ (insert no.)	4947(a)(1)	or527	(Form	1 990, 99	0-EZ, or 990-PF).
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	2		ervice revenue including g						2	44,362
	3	Membershi	p dues and assessments						3	111,842
	4	Investment	income						4	4,425
	5a	Gross amo	unt from sale of assets ot	her than inventory		5a				
	b	Less: cost of	or other basis and sales e	xpenses		5b				
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00	12	Salaries, of	her compensation, and er	mplovee benefits				• •	12	26,216
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Expenses	15		blications, postage, and s						15	
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	17	Total exper	nses. Add lines 10 throug	h 16					17	
_	18	Fynass or //	deficit) for the year (Subtr	act line 17 from lin	<u> </u>		· · · ·		18	131,175
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Form 990-EZ (2015)

Network of California Community College Foundations

33-0379514

Dage 2

	Tt II Balance Sheets. (see the instructions for Check if the organization used Schedule O to re	espond to any que	stion in	his Part II					
			_		(A) Begi	nning of ye	ear		(B) End of year
22	Cash, savings, and investments							22	27,98
23 24	Land and buildings						700	23	
25	Other assets (describe in Schedule O)						700 700	$\overline{}$	07.00
26	Total liabilities (describe in Schedule O)				-		700 172	$\overline{}$	27,98
27	Net assets or fund balances (line 27 of column (l						472	$\overline{}$	27,98
	art III Statement of Program Service Accomplis					1,1	772		27,90
	Check if the organization used Schedule O	•		,		Г	٦l		Expenses
Wha	at is the organization's primary exempt purpose?	To mobilize resour	ces to e	mpower com.coll	eae foun	dations	=+		juired for section
	cribe the organization's program service accomplishing						-		c)(3) and 501(c)(4) nizations; optional
as n	neasured by expenses. In a clear and concise manne	er, describe the ser	vices pr	ovided, the numb	er of			for o	thers.)
pers	sons benefited, and other relevant information for each	ch program title.							
28	Assisting Community College Foundation members ethical practices, advancing professionalization of p development, the exchange of information regarding	ersonnel engaged	in						
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31	Other program services (describe in Schedule O).						<u>-</u>	31a	
32	Total program service expenses. (add lines 28a th						=	32	125,230
Pa	rt IV List of Officers, Directors, Trustees, and K	ev Employees (list	each on	e even if not comp	ensated -	see the	instr		s for Part IV
	Check if the organization used Schedule O to								
	<u> </u>		_	(c) Reportable		d) Health b			
	(a) Name and title	(b) Average hours per wee devoted to posit	k	compensation (Forms W-2/1099-M (If not paid, enter-	ISC) em	contribution ployee bene deferred con	ns to efit plan	ıs,	(e) Estimated amount of other compensation
Rob	erl Schwartz							\neg	
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Selin Direc Kenr Direc Tim (Direc	na Chi ctor neth Cooper ctor Foster	Hr/WK	.00						
Selin Direc Kenr Direc Tim I Direc Cind	na Chi ctor neth Cooper ctor Foster ctor y Goga	Hr/WK Hr/WK	.00						
Selin Cenr Cirec Tim I Direc Cind	na Chi ctor neth Cooper ctor Foster ctor y Goga	Hr/WK	.00.						
Selin Cenr Cirec Cim I Cirec Cind Cirec Geof	na Chi ctor neth Cooper ctor Foster ctor y Goga ctor ff Green	Hr/WK Hr/WK Hr/WK	.00.						
Selin Cenro Cirec Cind Cind Cirec Cirec Cirec Cirec	na Chi ctor neth Cooper ctor Foster ctor y Goga ctor ff Green	Hr/WK Hr/WK	.00						
Selin Cenroline Directind Directind Directind Directind Directind	na Chi ctor neth Cooper ctor Foster ctor y Goga ctor ff Green ctor	Hr/WK Hr/WK Hr/WK	.00.						

Form	990-EZ (2015) Network of California Community College Foundations	3-0379	514	Page 3
Pai		n the	, i -	raye V
	instructions for Part V) Check if the organization used Schedule O to respond to any question in	this Pa	art V .	
			Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a		103	140
	detailed description of each activity in Schedule O	33		X
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed	00		^
	copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the			
	change on Schedule O (see instructions)	34		х
35 a		1		<u> </u>
	activities (such as those reported on lines 2, 6a, and 7a, among others)?	35a		х
b	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	35b		
С	*** · · · · · · · · · · · · · · · · · ·			
	reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	35c		Х
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets			
	during the year? If "Yes," complete applicable parts of Schedule N	36		Х
37 a	Enter amount of political expenditures, direct or indirect, as described in the instructions. 37a			
b	Did the organization file Form 1120-POL for this year?	37b		
	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were			H
	any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a		Х
b	If "Yes," complete Schedule L, Part II and enter the total amount involved			
39	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on line 9			
	Gross receipts, included on line 9, for public use of club facilities			
40 a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:			
	section 4911 ▶; section 4912 ▶; section 4955 ▶			
b	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958			
	excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year			
	that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b		X
С	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed			
	on organization managers or disqualified persons during the year under sections 4912,			
	4955, and 4958			
d	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line			
	40c reimbursed by the organization			į
е	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter			
	transaction? If "Yes," complete Form 8886-T	40e		X
11	List the states with which a copy of this return is filed. ► CA			
12 a	The organization's books are in care of ► John O'Sullivan Telephone no. ►	(916)3	25-430	00
	Located at ► 1102 Q Street, Suite 3500 City Sacramento ST CA ZIP + 4 ► 958			
Ь	At any time during the calendar year, did the organization have an interest in or a signature or other authority over	1	Yes	No
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	42b	.00	X
	If "Yes," enter the name of the foreign country:			min
	See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and			
	Financial Accounts (FBAR).			
C	At any time during the calendar year, did the organization maintain an office outside the U.S.?	42c		Х
	If "Yes," enter the name of the foreign country:			
13	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here			
	and enter the amount of tax-exempt interest received or accrued during the tax year			
	and office the amount of tax exempt interest received of accided during the tax year		Yes	No
4 a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be		162	No
- 4	completed instead of Form 990-EZ	440	_	V
b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be	44a		X
J	completed instead of Form 990-EZ	AAL	Ų.	V
_	Did the organization receive any payments for indoor tanning services during the year?	44b	-	X
ر ام	If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an	44c		X
u	explanation in Schedule O	44.4		
5 2	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	44d		
5 b		45a		X
U	meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of			
	Form 990-EZ (see instructions).	45h		V
	1 VIIII VOU	1 MOON		



TOTTI	14etwork of California Co	inimunity College Foundation	<u> </u>		33-03/95	114	Page 4
46	Did the organization engage, directly or indirect	tly in political campaign act	ivities on behalf of or i	in apposition		Yes	No
	to candidates for public office? If "Yes," complete				. 46		х
Part	VI Section 501(c)(3) organizations of All section 501(c)(3) organizations in 50 and 51.	nly must answer questions 4	17–49b and 52, and	I complete the table	s for line		
	Check if the organization used Sche	edule O to respond to ar	ny question in this F	Part VI			
47	Did the organization engage in lobbying activitie	ns or have a section EQ1(b)	alastian in affect durin			Yes	No
71	year? If "Yes," complete Schedule C, Part II			·	. 47		Х
48	Is the organization a school as described in sec	ction 170(b)(1)(A)(ii)? If "Ye	s," complete Schedule	E	. 48		Х
49 a	Did the organization make any transfers to an e	exempt non-charitable relate	ed organization?		. 49a		Х
	If "Yes," was the related organization a section				. 49b	L	
50	Complete this table for the organization's five hi employees) who each received more than \$100						
	(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estima	ated amo	
Name	None						
Title		Hr/WK .00					
Name							
Tille		Hr/WK .00					
Name Title		Hr/WK .00					
Name Title		Hr/wk .00					
Name	· · · · · · · · · · · · · · · · · · ·	Hr/WK .00					
Title		Hr/WK .00					
51	Complete this table for the organization's five his \$100,000 of compensation from the organization (a) Name and business address of each independent	on. If there is none, enter *N			(han) Compensal		
Name	None Str						
City		ZIP					
Name	Str						
Clty	ST	<u>ZiP</u>					
Name City	Ştr ST	ŽIP					
Name		ZIF					
City	ST	ZIP					
Name	Str						
City	ST	ZIP					
52	Total number of other independent contractors e Did the organization complete Schedule A? Not completed Schedule A		anizations must attach		► X Yes	s []	No
	penalties of perjury, I declare that I have examined this return, Ir prect, and complete. Declaration of preparer (other than officer)				ief, it is		
Sign Here	Signature of officer			Date			
n.:::	Print/Type preparer's name	Proparer signature	Date		PTIN		
Paid	II eonard C Sonnenherd	1600		Check i 20/2016 self-employed	f P00287	7581	
Prepa	Fim's name Sonnenhero & Co. CF	PAs		Firm's EIN ▶ 95-			
Use (Firm's address > 3190 Governor Dr, #2				3-457-525	2	
May th	ne IRS discuss this return with the preparer show	vn above? See instructions			Yes	3	No

Part IV (990-EZ) - List of Officers, Directors, Trustees, and Key Employees of Part IV Name of Organization Employer identification number Network of California Community College Foundations 33-0379514 Reportable Health benefits Average compensation Name and title contributions to employee benefit plans, and deferred compensation Estimated amount of hours per week (Form other compensation devoted to position W-2/1099-MISC) not paid, enter -0-.) Sheri Horn-Bunk Director .00 Hr/WK Murray Wood Director .00 Hr/WK Christina Romero Director .00 Hr/WK Dianne Van Hook, PH.D Director Hr/WK .00 Keetha Mills Ex-Officio-Voting 8.00 Hr/WK Hr/WK

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ.

Open to Public

nterr	al Re	evenue Service	► Informati	on about Schedule A (Fo	m 990 or 990-EZ) and its Ins	structions is	at www.irs.g	gov/form990.	Inspection	
Name	of t	he organization		_				Employer Identificati		
Netv	vork	of California Co	ommunity Colleg	ge Foundations				33-03	379514	
Pai	t I i	Reason fo	r Public Cha	rity Status (All or	rganizations must co	mplete t	his part.)	See instructions.		_
The	orga	enization <mark>is not</mark> a	a private founda	ition because it is: (I	For lines 1 through 11,	check only	one box	.)		_
1	Ш	A church, conv	ention of church	nes, or association of	of churches described i	n section	170(b)(1)	(A)(i).		
2		A school descr	ibed in section	170(b)(1)(A)(ii). (At	ttach Schedule E (Form	1 990 or 9!	90-EZ).)			
3	\Box				zation described in sec			ii)		
4	Ħ				unction with a hospital of	•	,, ,, ,,	,	ntor the	
•	ш	hospital's name	e, city, and state	a:	2000000 Willia 103pital C	react inec	iii sectioi	· 170(Β)(1)(Α)(III). □	iller the	
5		An organization	-	ne benefit of a colle	ge or university owned	or operate	ed by a go	vernmental unit des	cribed in	
6					ntal unit described in s	ection 170)(b)(1)(A)	(v).		
7		An organization	n that normally i		ial part of its support fro			• •	eral public	
8	\Box				(A)(vi). (Complete Part	H Y				
9	M				han 33 1/3% of its supp		ontributio	na mambasahin fasi		
3		receipts from a support from gi	ctivities related ross investment	to its exempt function income and unrela	ons—subject to certain ted business taxable in See section 509(a)(2) .	exception come (les	s, and (2) s section	no more than 33 1/511 tax) from busine	3% of its	
10	\Box	An organization	n organized and	operated exclusive	ely to test for public safe	ety. See so	ection 509	9(a)(4).		
11		An organization	n organized and	operated exclusive	ely for the benefit of, to	perform th	e function	ns of, or to carry out	the purposes	
		of one or more Check the box	publicly suppor in lines 11a thro	ted organizations de ough 11d that descri	escribed in section 50 9 ibes the type of suppor	9(a)(1) or sting organ	section 50 ization an	09(a)(2). See section dicomplete lines 116	n 509(a)(3). e, 11f, and 11g.	
а		the supporte	ed organization(zation operated, sur s) the power to regun plete Part IV, Sec	pervised, or controlled lularly appoint or elect a tlons A and B.	by its supp majority o	orted org of the dire	anization(s), typically ctors or trustees of the	y by giving he supporting	
b		control or m	anagement of tl	zation supervised on the supporting organicomplete Part IV, S	or controlled in connection is a controlled in connection is a connection. A and C	on with its ame perso	supporte	d organization(s), by introl or manage the	having supported	
С		Type III fund	ctionally integr	ated. A supporting	organization operated in You must complete F	n connect	ion with, a	and functionally integ	rated with,	
d	[Type III non that is not fu	-functionally in nctionally integr	ntegrated. A suppor rated. The organiza	rting organization operation generally must sat	ated in cor	nection with the second se	rith its supported org	anization(s) tentiveness	
е		Check this b	ox if the organia	zation received a wi	ritten determination from ally integrated supporting	m the IRS	that it is a		e III	
f					· · · · · · · · · · · ·					0
a					ted organization(s).	,				
_		Name of supported o		(iii) EIN	(III) Type of organization (described on lines 1–9 above (see instructions))	_	rganization or governing ment?	(v) Amount of monetary support (see Instructions)	(vi) Amount of other support (see instructions)	,
						Yes	No			
A)										
3)										
										_
D)					*					_
=)										
otai								0		0

Schedule A (Form 990 or 990-EZ) 2015 Network of California Community College Foundations

33-0379514 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning In) (a) 2011 (b) 2012 (c) 2013 (d) 2014 (e) 2015 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 0 3 The value of services or facilities furnished by a governmental unit to the organization without charge 0 Total. Add lines 1 through 3 0 0 O 0 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support, Subtract line 5 from line 4. 0 Section B. Total Support (a) 2011 Calendar year (or fiscal year beginning in) (b) 2012 (c) 2013(d) 2014 (e) 2015 (f) Total Amounts from line 4 n 0 Gross income from interest, dividends, payments received on securitles loans, rents, royalties and income from similar 0 Net income from unrelated business activities, whether or not the business is regularly carried on 0 10 Other income. Do not Include gain or loss from the sale of capital assets (Explain in Part VI.) 11 Total support. Add lines 7 through 10... First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) Section C. Computation of Public Support Percentage Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f)). 0.00% 14 15 0.00% 16a 33 1/3% support test—2015. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more. b 33 1/3% support test-2014. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this 17a 10%-facts-and-circumstances test-2015. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported b 10%-facts-and-circumstances test—2014. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.

If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support Calendar year (or fiscal year beginning In) (a) 2011 (b) 2012 (c) 2013(d) 2014 (e) 2015 (f) Total Gifts, grants, contributions, and membership fees 44,155 received. (Do not include any "unusual grants.") 70,200 45.387 44,492 44,363 248,597 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the 54,440 organization's tax-exempt purpose 46,270 67,300 74,588 111,842 354,440 Gross receipts from activities that are not an unrelated trade or business under section 513. 0 Tax revenues levied for the organization's benefit and either paid to or expended on 0 The value of services or facilities furnished by a governmental unit to the organization without charge 116,470 99,827 Total. Add lines 1 through 5. 111,455 119,080 156,205 603,037 7a Amounts included on lines 1, 2, and 3 received from disqualified persons . . . 0 b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year 0 c Add lines 7a and 7b 0 0 0 0 0 Public support (Subtract line 7c from line 6.). 603,037 Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2011 (b) 2012 (c) 2013 (e) 2015 (d) 2014 (f) Total 116,470 99,827 Amounts from line 6 111,455 119,080 156,205 603.037 10a Gross income from Interest, dividends, payments received on securities loans, 406 769 rents, royalties and Income from similar sources. 1.884 1,598 4,425 9,082 b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 c Add lines 10a and 10b 406 769 1.884 1,598 4,425 9.082 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on . 0 12 Other income. Do not Include gain or loss from the sale of capital assets (Explain in Part VI.) 13 Total support. (Add lines 9, 10c, 11, 116,876 100,596 and 12.) 113,339 120.678 160,630 612,119 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) Section C. Computation of Public Support Percentage 15 98.52% 16 95.77% Section D. Computation of Investment Income Percentage Investment Income percentage for 2015 (Ilne 10c, column (f) divided by line 13, column (f)) 1.48% 0.89% 19a 33 1/3% support tests—2015. If the organization dld not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support tests—2014. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization 20

33-0379514

Part IV Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)
 (B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI**.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

1 6	λι ι ν . /	<u> </u>	
-		Yes	No
	A, 21		
	1		
	2		
	3a		
	3b	100	_
	3с		
	4a		_
	4b		
	4c		
	5a		
	5b		
	5c		
		12	
	6	- 52	
	7		
	8		-
	9a		
	9b		
	9c		
		- 50	
	40-		
	10a		
	10b		
m 9	90 or 9	90-EZ)	2015

Page 5

Part	IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			45
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sect	ion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,	i		
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported	i	-	
_	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	0:	
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
0 4	supervised, or controlled the supporting organization.	2		
Secti	ion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed		-	
C = -42	the supported organization(s).	1		
Secu	ion D. All Type III Supporting Organizations	_		•
4	Did the experiencies provide to each of its supported experiencies but he last day of the 56th and the 6th		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?			
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported	1	200	
_	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	,		
3	By reason of the relationship described in (2), did the organization's supported organizations have a	2	_	
•	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's	i		
	supported organizations played in this regard.	3		
Secti	on E. Type III Functionally-Integrated Supporting Organizations	3		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruc	41	-1.	
a	The organization satisfied the Activities Test. Complete line 2 below.	uons	<i>).</i>	
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
C	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in	struc	tions).	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined	- 1		
	that these activities constituted substantially all of its activities.	2a	.,	
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
		2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	and the state of t	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
		3b		

Network of California Community College Foundations 33-0379514 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970. See Instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) 1 Net short-term capital gain 1 2 Recoveries of prior-year distributions 2 3 Other gross income (see instructions) 3 4 Add lines 1 through 3 4 0 0 5 Depreciation and depletion 5 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 7 Other expenses (see instructions) 7 8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) 8 0 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b c Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d 0 0 e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 3 Subtract line 2 from line 1d 3 0 0 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions). 4 0 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 0 0 6 Multiply line 5 by .035 6 0 0 7 Recoveries of prior-year distributions 7 0 0 8 Minimum Asset Amount (add line 7 to line 6) 8 0 0 Section C - Distributable Amount Current Year 1 Adjusted net income for prior year (from Section A, line 8, Column A) 1 2 Enter 85% of line 1 2 0 3 Minimum asset amount for prior year (from Section B, line 8, Column A) 3 0 4 Enter greater of line 2 or line 3 4 0 5 Income tax imposed in prior year 5 6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) 0 Theck here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

instructions).

Schedule A (Form 990 or 990-EZ) 2015

Schedule A (Form 990 or 990-EZ) 2015 Network of California Community College Foundations 33-0379514 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Section D - Distributions **Current Year** 1 Amounts paid to supported organizations to accomplish exempt purposes 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity 3 Administrative expenses paid to accomplish exempt purposes of supported organizations 4 Amounts paid to acquire exempt-use assets 5 Qualified set-aside amounts (prior IRS approval required) 6 Other distributions (describe in Part VI). See instructions. Total annual distributions. Add lines 1 through 6. 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. 9 Distributable amount for 2015 from Section C, line 6 0 10 Line 8 amount divided by Line 9 amount 0.000 (ii) (III) Section E - Distribution Allocations (see Instructions) **Underdistributions** Distributable **Excess Distributions** Pre-2015 Amount for 2015 Distributable amount for 2015 from Section C, line 6 Underdistributions, if any, for years prior to 2015 (reasonable cause required-see instructions) Excess distributions carryover, if any, to 2015: a b C **d** From 2013 0 e From 2014. . f Total of lines 3a through e 0 g Applied to underdistributions of prior years 0 h Applied to 2015 distributable amount 0 Carryover from 2010 not applied (see instructions) Remainder. Subtract lines 3g, 3h, and 3i from 3f. 0 Distributions for 2015 from Section D, line 7: 0 a Applied to underdistributions of prior years b Applied to 2015 distributable amount 0 c Remainder. Subtract lines 4a and 4b from 4. 0 Remaining underdistributions for years prior to 2015, if any. Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions). 0 Remaining underdistributions for 2015. Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions). Excess distributions carryover to 2016. Add lines 3j and 4c. Breakdown of line 7:

0

0

a b

c Excess from 2013 **d** Excess from 2014

Excess from 2015 . .

Schedule A (For	m 990 or 990-EZ) 2015	Network of Californ	ia Community Co	llege Foundations		33-0379514	_
Part VI	Supplemental Information III, line 12; Part IV, Se B, lines 1 and 2; Part 3a and 3b; Part V, lines 2, 5, and 6. Also	mation. Provide the e ection A, lines 1, 2, 3t IV, Section C, line 1; e 1; Part V, Section B	explanations requion 3c, 4b, 4c, 5a, 6 Part IV, Section I I, line 1e; Part V, 8	ired by Part II, line 1 6, 9a, 9b, 9c, 11a, 1 D, lines 2 and 3; Pa Section D, lines 5, 6	1b, and 11c; Part IV, rt IV, Section E, lines 5, and 8; and Part V, 9	17b; Part Section 1c, 2a, 2b,	Page
							·

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		8 8 8 8 8 8 4 <i>6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 </i>	************	***********			
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### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

### **Schedule of Contributors**

Attach to Form 990, Form 990-EZ, or Form 990-PF.

Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

**Employer identification number** 

	California Community Co	ollege Founda	itions			33-0379514
Organizati	Organization type (check one):					
Filers of:	Se	ection:				
Form 990 o	or 990-EZ X	501(c)( 3	) (enter number	er) organization		
		] 4947(a)(1) i	nonexempt charit	able trust not treated	as a private found	dation
		] 527 politica	l organization			
Form 990-F	PF	] 501(c)(3) ex	kempt private four	ndalion		
		] 4947(a)(1) r	nonexempt charita	able trust treated as a	privale foundatio	n
		] 501(c)(3) ta	xable private four	ndation		
	ur organization is covere a section 501(c)(7), (8), ( i.	•	-		neral Rule and a	Special Rule. See
General Ru	ıle					
or i	r an organization filing Fo more (in money or proper ntributor's total contribution	rty) from any o	EZ, or 990-PF tha one contributor. Co	t received, during the omplete Parts I and II.	year, contribution See instructions	s totaling \$5,000 for determining a
Special Ru	les					
reg 13,	r an organization describe sulations under sections 5 16a, or 16b, and that rec 000 or (2) 2% of the amo	509(a)(1) and received from an	170(b)(1)(A)(vi), t ny one contributor	hat checked Schedule , during the year, total	A (Form 990 or 9 contributions of t	990-EZ), Part II, line he greater of (1)
cor	an organization describe atributor, during the year, arry, or educational purpo	total contributi	ions of more than	\$1,000 exclusively fo	r religious, charita	able, scientific,
con con dur <b>Ge</b> i	an organization describe atributor, during the year, atributions totaled more the ing the year for an exclusion aling \$5,000 or more during	contributions of han \$1,000. If sively religious sorganization	exclusively for rel this box is checke s, charitable, etc., because it receive	igious, charitable, etc. ed, enter here the tota purpose. Do not comp ed <i>nonexclusively</i> religent	, purposes, but no I contributions that plete any of the pagious, charitable,	o such at were received arts unless the
Caution. Ar	n organization that is not 990-PF), but it <b>must</b> ansv	covered by the	e General Rule a art IV, line 2, of its	nd/or the Special Rule Form 990; or check t	s does not file So he box on line H	chedule B (Form 990, of its Form 990-EZ or on its

Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).



	rganization  f California Community College Foundations		Employer identification number 33-0379514
Part I	Contributors (see instructions). Use duplicate copi	es of Part I if additional space is	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	FCCC 1102 Q Street, Suite 3500 Sacramento CA 95811 Foreign State or Province: Foreign Country:	\$ 44,363	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	Foreign State or Province: Foreign Country:	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	Foreign State or Province: Foreign Country:	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	Foreign State or Province: Foreign Country:	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	Foreign State or Province: Foreign Country:	\$	Person Payroll Oncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	Foreign State or Province: Foreign Country:	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer Identification number Network of California Community College Foundations 33-0379514 Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. (a) No. (c) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given **Date received** Part I (see instructions) -----(a) No. (c) (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (see instructions) Part I (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given **Date received** Part I (see instructions)



Corregio D I	OTH 000, 000 EET 01 000 1 1 / (2010)	_			raye <del>-</del>			
Name of or					Employer identification number			
	California Community College Foundations	4-111			33-0379514			
Part III	Exclusively religious, charitable, etc., con (10) that total more than \$1,000 for the yea	tributions to	organizations des	cribea in :	section 501(c)(7), (8), or			
	the following line entry. For organizations con	nnleting Part I	III enter the total of	Avelusival	v roligious, charitable, etc.			
	contributions of \$1,000 or less for the year. (I				• - •			
	Use duplicate copies of Part III if additional sp			ii iati uction:	s.) • \$0			
(a) No.		odoc la ricodo			* -			
from	(b) Purpose of gift	(c)	Use of gift	(0	d) Description of how gift is held			
Part I								
		(e) Tr	ansfer of gift					
		(-)	<b>_</b>					
	Transferee's name, address, and ZIP	+4	Relatio	onship of	transferor to transferee			
	For. Prov. Country							
(a) No. from	(b) Purpose of gift	(a)	Use of gift	10	() Description of how sift is held			
Part I	(b) I dipose of gilt	(0)	——		l) Description of how gift is held			
					***********			
					••••••			
		(a) T-			<del></del>			
		(e) tr	ansfer of gift					
	Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee							
	Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee							
			***************************************					
	For. Prov. Country							
(a) No. from	(b) Purpose of gift	(-)	Use of gift	-	Decide of house of the last			
Part I	(b) Fulpose of gift	(0)	ose or grit	(0	) Description of how gift is held			
			*					
}		/-\ T-						
		(e) Ir	ansfer of gift					
	Transferee's name, address, and ZIP	±.4	Dolotic	nobin of 4				
}	Transferee's flame, address, and ZIP	T 44	Relatio	onsinp or i	ransferor to transferee			
	For. Prov. Country							
(a) No.								
from Part I	(b) Purpose of gift	(c)	Use of gift	(d	) Description of how gift is held			
			<del>-</del>					
[			<u>_</u>					
	(e) Transfer of glft							
	Transferee's name, address, and ZIP	+ 4	Relatio	onship of t	ransferor to transferee			
	For, Prov. Country							
	For, Prov. Country							



### **SCHEDULE 0** (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Employer identification number

Network of California Community College Foundations	
Form 990-EZ, Part I, Line 16, Other Expenses: Conferences, conventions, and meetings: 7,353	
Form 990-EZ, Part I, Line 16, Other Expenses: Supplies: 620	
Form 990-EZ, Part I, Line 16, Other Expenses: Case Membership Dues: 93,595	
Form 990-EZ, Part I, Line 16, Other Expenses: Insurance: 2,341	,
Form 990-EZ, Part II, Line 24, Other Assets: A/R: Beginning of year: 700, End of year: 0	***************************************
Form 990-EZ, Part II, Line 26, Liabilities: Deferred Revenue: Beginning of year: 2,172, End of	
year: 0	
	••
	••••••••••••••••••••••••••••••
	•••••
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TAXABLE YEAR California Exempt Organization

201	5 Annual Information Return		199
	'ear 2015 or fiscal year beginning (mm/dd/yyyy) 07/01/2015, and ending	(mm/dd/yyyy)	
	Organization name RK OF CALIFORNIA COMMUNITY COLLEGE FOUNDATIONS		oration number
	omation. See instructions.	C1418109 FEIN	
_		33-0379514	
	ss (suite or room) 2 STREET, SUITE 3500		PMB no.
City	BIREBI, BOILE 3300	State	Zip code
SACRAM	TENTO	CA	95811
Foreign coun	try name Foreign province/state/county	-	Foreign postal code
A First Ret	um	Section 23701d	has the organization
	= = 1		tructions Yes X No
			n 23701g? ●  Yes  No
	ormation Return? If "Yes," enter the gross recei		
● 📗 Dis	ssolved Surrendered (Withdrawn) Merged/Reorganized L If organization is exempler date: (mm/dd/yyyy) me	t under R&TC	Section 23701d and
	counting method: (1) Cash (2) Accrual (3) Other No filing fee is required.		<u> </u>
	return filed? (1) ● 990T (2) ● 990PF (3) ● Sch H (990) M Is the organization a Lin		
(4) X Oth	ner 990 series N Did the organization file	Form 100 or F	orm 109 to Yes ⊠ No
H Is this or	ganization in a group exemption Yes 🗵 No O Is the organization unde	er audit by the li	<del>-</del> -
(33)			Yes X No
	organization have any changes to its guidelines  ted to the FTB? See instructions		
Part I C	complete Part I unless not required to file this form. See General Instructions B and C.		
	1 Gross sales or receipts from other sources. From Side 2, Part II, line 8		48,787 00
	2 Gross dues and assessments from members and affiliates		111,842 00
Docalata	3 Gross contributions, gifts, grants, and similar amounts received		0 00
Receipts and	4 Total gross receipts for filing requirement test. Add line 1 through line 3.		
Revenues	This line must be completed. If the result is less than \$50,000, see General Instruction		160,629 00
	5 Cost of goods sold	0 00	
	7 Total costs. Add line 5 and line 6		0 00
	B Total gross income. Subtract line 7 from line 4		160,629 00
-	9 Total expenses and disbursements. From Side 2, Part II, line 18		131,175 00
Expenses	10 Excess of receipts over expenses and disbursements. Subtract line 9 from line 8		
	11 Total payments		0 00
	12 Use tax. See General Instruction K	12	0 00
Filing	13 Payments balance. If line 11 is more than line 12, subtract line 12 from line 11		
Fee	14 Use tax balance. If line 12 is more than line 11, subtract line 11 from line 12		
	15 Filing fee \$10 or \$25. See General Instruction F		
	16 Penalties and Interest. See General Instruction J		
	17 Balance due. Add line 12, line 15, and line 16. Then subtract line 11 from the result		
Sign	belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all informa	tion of which prep	arer has any knowledge.
Here	Signature of officer ▶ □	ile	Telephone
		neck If self-	• PTIN
n	signature 10/20/2016 em	iployed 🕨 🗌	P00287581
Paid Preparer's	Firm's name (or yours.   SONNENBERG & CO. CPAS		• FEIN
Use Only	if self-employed) and address		95-3749711 • Telephone
	5190 GOVERNOR DR, #201, SAN DIEGO, CA 92122		858-457-5252
	May the FTB discuss this return with the preparer shown above? See instructions	<u> </u>	
	They are the discussion and total the property and the above to see manufactions		Tes   NO

29,454.

### NETWORK OF CALIFORNIA COMMUNITY COLLEGE FOUNDATIONS

33-0379514

Part II	Organizations with gross receipts of more than \$50,000 and private foundations
	regardless of amount of gross receipts — complete Part II or furnish substitute information.

		regulates of amount of gross receipts — comple	to I divin or tarmon out out out	te illioilliation.			
		1 Gross sales or receipts from all busines	s activities. See instruction	ons			44,362 00
		2 Interest					4,425 00
		3 Dividends					0 00
	ceipts	4 Gross rents					0.00
fro Oth		5 Gross royalties					0 00
	urces	6 Gross amount received from sale of ass			0 00		
		7		0 00			
		line 1 8		48,787 00			
		9 Contributions, gifts, grants, and similar a					0 00
		10 Disbursements to or for members				_	0 00
				0 00			
	penses	12 Other salaries and wages				<b>26,2</b> 16 00	
and		13 Interest					0 00
DIS me	burse-	14 Taxes					0 00
1110	1113	15 Rents					0 00
		16 Depreciation and depletion (See Instruct					
		17 Other Expenses and Disbursements. At			<u> </u>		0 00
					F		104,959 00
Sch	nedule	L Balance Sheet		f taxable year		V14142	<b>131,17</b> 5 00
	sets	E Dalaire Griege	(a)	(b)	End of tax (c)	cable y	ear (d)
				0.	(0)	0	27,982.
		ounts receivable		0.		9	
		es receivable		0.		0	<u> </u>
		ries		0.		6	0.
		and state government obligations		0.	,	0	0.
		nents in other bonds		0.		9	0.
		nents in slock		- 170		0	0.
				0.			0.
		ge loans		0.		9	0.
		vestments. Attach schedule	0	0.		•	0.
10	•	preciable assets	0.	191			
4.4		s accumulated depreciation	( 0.)	0.	( 0.	-	0.
				0.		0	0.
		ssets. Attach schedule		700.			0.
		ssets		700.		-	27,982
		and net worth					
		ts payable		0.		0	0.
		utions, gifts, or grants payable		0.		0	0.
		and notes payable		0,		0	0.
		ges payable		0.		0	0.
		abilities. Attach schedule		2,172.			0.
	Capital s		•	0.			
		or capital surplus. Attach reconciliation		0.		•	0.
21	21 Retained earnings or income fund						
		abilities and net worth		700.			27,982.
Sch	iedule l						
		Do not complete this schedule if the	_	line 13, column (d), is les	s than \$50,000		
1	Net inco	me per books	29,454.	7 Income recorded on	books this year		
							0.
3 Excess of capital losses over capital gains 8 Deductions in this return not charged							
4	income	not recorded on books this		against book income			
3	year. Att	ach schedule	• 0.			•	0.
5	Expense	es recorded on books this year not		9 Total. Add line 7 and	line 8		0.
	deducte	d in this return. Attach schedule	0.	10 Net Income per retui	m,	0	

Total. Add line 1 through line 5 . . . . . . .

29,454.

Subtract line 9 from line 6.

MAIL TO:

Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470 Telephone: (916) 445-2021

**WEB SITE ADDRESS:** 

http://ag.ca.gov/charities/

# ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, Callfornia Government Code 11 Cal. Code Regs. sections 301-307, 311 and 312

Failure to submit this report annually no later than four months and fifteen days after the end of the organization's accounting period may result in the loss of tax exemption and the assessment of a minimum tax of \$800, plus interest, and/or fines or filing penalties as defined in Government Code section 12586.1. IRS extensions will be honored.

State Charity Registration Number		69624	Chec	k if: hange of address			
Network of California Community College Foundations  Name of Organization			.  =	I <u> </u>			
1102 Q Street, Suite 3500			<u> </u>	mended report			
Address (Number and Street)		<del></del>	- Corp	orate or Organization No. C1	118109		
Sacramento, CA 95811 City or Town, State and ZIP Code			_ [		79514		
	_						
ANNUAL REGI		RENEWAL FEE SCHEDULE (11 Cal. Cock Payable to Attorney General's Rec					
Gross Annual Revenue	Fee	Gross Annual Revenue	<u>Fee</u>	Gross Annual Revenue		Fee	
Less than \$25,000 Between \$25,000 and \$100,000	0 <b>\$25</b>	Between 100,001 and \$250,000 Between \$250,001 and \$1 million	\$50 \$75	Between \$1,000,001 and \$10 millior Between \$10,000,001 and \$50 million Greater than \$50 million	n :	\$150 \$225 \$300	
PART A - ACTIVITIES		·					
For your most recent full ac	counting p	eriod (beginning 7/1/2015	endi	ng 6/30/2016 ) list:			
Gross annual revenue \$		· · · · · · · · · · · · · · · · · · ·		·			
				27,982			
PART B - STATEMENTS REGAR	DING ORG	ANIZATION DURING THE PERIOD	OF THIS F	REPORT			
Note: If you answer "yes" to ar each "yes" response. Pl	y of the quease reviev	estions below, you must attach a sep v RRF-1 instructions for information r	arate she equired.	et providing an explanation and detail	s for		
					Yes	No	
<ol> <li>During this reporting period, wer officer, director or trustee thereo</li> </ol>	e there any f either direc	contracts, loans, leases or other financia tly or with an entity in which any such off	transactio icer, directo	or or trustee had any financial interest?		Х	
2. During this reporting period, was there any theft, embezzlement, diversion or misuse of the organization's charitable property or funds?							
During this reporting period, did non-program expenditures exceed 50% of gross revenues?     X							
4. During this reporting period, were any organization funds used to pay any penalty, fine or judgment? If you filed a Form 4720 with the Internal Revenue Service, attach a copy.							
5. During this reporting period, were the services of a commercial fundraiser or fundralsing counsel for charitable purposes used? If "yes," provide an attachment listing the name, address, and telephone number of the service provider.							
<ol><li>During this reporting period, did the agency, mailing address, cor</li></ol>		tion receive any governmental funding?, and telephone number.	lf so, provi	ide an attachment listing the name of		×	
<ol> <li>During this reporting period, did number of raffles and the date(s)</li> </ol>		tion hold a raffle for charitable purposes' red.	If "yes," p	rovide an attachment indicating the		×	
		ation program? If "yes," provide an attactization contracts with a commercial fund				Х	
Did your organization have prepared reporting period?	ared an audi	ted financial statement in accordance wi	h generally	y accepted accounting principles for this		Х	
Organization's area code and telephore	ne number	916-498-6709				-	
Organization's e-mail address www.	'						
I declare under penalty of perjury t knowledge and belief, it is true, con	hat I have e rect and co	examined this report, including accommodate.	panying	documents, and to the best of my		_	
Signature of authorized	officer	Printed Name		Title	Date		





### NCCCF 2016-2107 Membership Report

As of November 16, 2016

### Early 2016-2017 Membership Results

43 Foundations representing 57 colleges have joined the Network of California Community College Foundations for a total of \$62,275 in membership revenue.

• Three new members to date: Gavilan College and Napa Valley College, Solano College Educational Foundation

### 2016-2017 Membership Cycle Update

• To reach our goal of 78 member colleges, we are soliciting assistance for board outreach. Sample email templates are included after the membership report list.

### 2016-2017 Membership Rates

Full-time Equivalent (FTE) Enrollment	I A ggg or halow	5,000-9,999	10,000-19,999	20,000 or more
NCCCF + CASE Annual Membership Your exclusive California rate	\$ 1,755	\$ 2,515 \$ 1,125 Save \$ 1,390	\$ 3,290 <b>\$ 1,450</b> Save \$ 1,840	\$ 4,040 \$ 1,750 Save \$ 2,290





### 2016-2017 Members

- 1. Antelope Valley College Foundation
- 2. Bakersfield College Foundation
- 3. Butte College Foundation
- 4. Cabrillo College
- 5. Chaffey College Foundation
- 6. Coastline Community College Foundation
- 7. Columbia College Foundation
- 8. College of the Canyons Foundation
- 9. College of the Sequoias Foundation
- 10. College of the Siskiyous
- 11. Contra Costa Community College District Foundation, on behalf of
  - a. Contra Costa College
  - b. Diablo Valley College
  - c. Los Mendanos College
- 12. Cuesta College Foundation
- 13. Foothill-De Anza Foundation, on behalf of
  - a. DeAnza College
  - b. Foothill College
- 14. Foundation for Grossmont and Cuyamaca Community Colleges
- 15. Foundation for Santa Barbara City College
- 16. Gavilan College Educational Foundation
- 17. Glendale College Foundation
- 18. Golden West College Foundation
- 19. Hartnell Community College Foundation
- 20. Las Positas College Foundation
- 21. Los Rios Community College District, on behalf of
  - a. Folsom Lake College Foundation
  - b. Consumes River College Foundation
  - c. American River College Foundation
  - d. Sacramento City College Foundation
- 22. Los Angeles City College Foundation
- 23. Los Angeles Valley College Foundation
- 24. Merced College Foundation
- 25. MiraCosta College Foundation
- 26. Modesto Junior College Foundation
- 27. Mt. San Jacinto College Foundation
- 28. Napa Valley College
- 29. Orange Coast College Foundation





- 30. Pasadena City College Foundation
- 31. Peralta Colleges Foundation, on behalf of
  - a. College of Alameda
  - b. Berkeley City College
  - c. Laney College
  - d. Merritt College
- 32. Riverside Community College Foundation, on behalf of
  - a. Moreno Valley College
  - b. Norco College
  - c. Riverside College
- 33. Santa Ana College
- 34. San Bernardino Valley College Foundation
- 35. San Diego Mesa College Foundation
- 36. Sierra College Foundation
- 37. Solano College Educational Foundation
- 38. State Center Community College Foundation, on behalf of
  - a. Fresno City College
  - b. Reedley College
- 39. Taft College Foundation
- 40. Victor Valley College Foundation
- 41. Ventura College Foundation
- 42. West Hills Community College Foundation, on behalf of
  - a. West Hills College Coalinga
  - b. West Hills College Lemoore
- 43. West-Valley Mission Advancement Foundation, on behalf of
  - a. Mission College
  - b. West Valley College





# Not yet renewed (additional outreach scheduled)

- 1. Allan Hancock College Foundation
- 2. Cerritos College Foundation
- 3. Cerro Coso Community College Foundation
- 4. Citrus College Foundation
- 5. City College of San Francisco Foundation
- 6. College of Marin Foundation
- 7. College of the Desert Foundation
- 8. Copper Mountain College Foundation
- 9. Crafton Hills College Foundation
- 10. East Los Angeles College Foundation
- 11. El Camino College Foundation
- 12. Feather River College Foundation
- 13. Friends of Chabot College
- 14. Irvine Valley College Foundation
- 15. Lake Tahoe Community College Foundation
- 16. Las Positas College Foundation
- 17. Long Beach City College Foundation
- 18. Los Angeles Harbor College Foundation
- 19. Los Angeles Southwest College Foundation
- 20. Monterey Peninsula College Foundation
- 21. Moorpark College Foundation
- 22. Mt. San Antonio College Foundation
- 23. Ohlone College Foundation
- 24. Orange Coast College Foundation
- 25. Oxnard College Foundation
- 26. Palomar College Foundation
- 27. Rio Hondo College Foundation
- 28. Saddleback College Foundation
- 29. San Jose Evergreen Community College District Foundation
- 30. San Mateo Community Colleges Foundation
- 31. Santa Ana College Foundation
- 32. Santa Monica College Foundation
- 33. Santiago Canyon College Foundation
- 34. Southwestern College Foundation
- 35. Yuba Community College District Foundation





#### Non-members

- 1. Porterville College Foundation
- 2. Barstow College Foundation
- 3. College of the Redwoods Foundation
- 4. Cypress College Foundation
- 5. Fullerton College Foundation
- 6. Imperial Valley College Foundation
- 7. Lassen College Foundation
- 8. Los Angeles Mission College Foundation
- 9. Los Angeles Trade-Tech College Foundation
- 10. Foundation for Pierce College
- 11. West Los Angeles College Foundation
- 12. Mendocino-Lake Community College Foundation
- 13. Palo Verde College Foundation
- 14. Miramar College Foundation
- 15. San Diego City College Foundation
- 16. San Joaquin Delta College Foundation
- 17. Santa Rosa Junior College Foundation
- 18. Shasta College Foundation





Sample text for personalized outreach to community college Foundations who have not yet joined the Network for the 2016-2017 Academic Year. (Will be forwarded with a member letter)

#### 2015-2016 Member

Subject: Reaching out re: Network Membership

Dear Colleague,

I'm a member of the Board of Directors for the Network of California Community College Foundations and wanted to reach out to you personally to invite you to renew your membership for the 2016-2017 academic year. I hope you've found the community of collegial colleagues a benefit in your work, as I have. Please find more information about new, expanded membership benefits through the Network and CASE below and renew now.

Thank you for supporting the organization in 2015-2016; we hope we can continue to serve you. Please don't hesitate to reach out to me with any questions or comments if there are ways we can better support your work.

Thank you,

### Non-member

Subject: An invitation to join the Network of California Community College Foundations

Dear Colleague,

I'm a member of the Board of Directors for the Network of California Community College Foundations and wanted to reach out to you personally to invite you to join the only professional development organization dedicated to community college resource development and philanthropy. I think you will find the Network a benefit in your work, as I have. Please find more information about new, expanded membership benefits through a joint partnership between the Network and CASE below and join now.

Please don't hesitate to reach out to me with any questions or comments if there are ways we can support your work.

Thank you,





Non-member

Subject: An invitation to join the Network of California Community College Foundations

Dear Colleague,

Thank you for being a valued member of our profession by working to increase the resources available to California Community Colleges and students. We'd like to expand the impact of your work through connection to fellow professionals dedicated to building connections with philanthropy to enhance our colleges. By joining the Network of California Community College Foundations, you, along with more than 80% of your colleagues across the state, can take advantage of a collegial community and expanded benefits offered through two professional development associations—the Network and CASE, the Council for Advancement and Support of Education.

Join Now.

# Benefits of Network membership include:

- Peer-tested resources: Opportunities to talk with your colleagues who are experiencing very similar
  challenges is perhaps the most important benefit the Network offers. Events, seminars, and online
  interactions take place throughout the year along with our advocacy activities.
  - Peer-to-peer learning Network members gain access to the Foundation Directors listserv and invitations to regional roundtables. Utilize the collective knowledge and experience of your peers by emailing <u>List_NCCCF_directors@foundationccc.org</u>.
  - Online resources Members can use <u>www.NCCCFweb.org</u> to share job postings, access sample policies, and get information about upcoming events.
- **Dual membership in the Network and CASE:** Because Network members have FREE access to CASE you *also* will receive these benefits:
  - Industry-leading resources Including complimentary webinars, digital subscriptions to CASE's Currents magazine, white papers, and research tools like the CASE Library, and more. Learn more about reimagined CASE membership benefits.
  - Access to membership benefits for you and all of the college's employees who work in fundraising, alumni relations, governmental relations, marketing and communications

     including the president/chancellor.
- Nearly a 50% discount to the annual Conference on Community College Advancement: The
  Network collaborates with CASE to produce the Conference for Community College Advancement,
  occurring each October. Network members receive exclusively discounted pricing (a \$500 savings in
  2016) to an annual conference in California and are invited to attend an opening night reception and
  California-specific programming as a part of the conference.

Please join now <u>online</u>, or please contact Kyle Hyland at <u>khyland@foundationccc.org</u> or (916) 325-8563 with any questions about utilization of your membership benefits. Thank you again, and we look forward to your involvement in the Network!

Best regards,

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Robert Schwartz
President, Network of California Community College Foundations
Executive Director, Los Angeles City College Foundation

Member – renewals

#### Dear Foundation Leader:

Thank you for being a valued member of the Network of California Community College Foundations. By renewing your membership, you, along with more than 80% of your colleagues across the state, can take advantage of the many new and expanded benefits offered through the Network and CASE.

# Benefits of your membership include:

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  challenges is perhaps the most important benefit the Network offers. Events, seminars, and online
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John thwarf



Over 25 Years
Supporting Advancement

President, Network of California Community College Foundations Executive Director, Los Angeles City College Foundation

Sample text for personalized outreach to community college Foundations who have not yet joined the Network for the 2016-2017 Academic Year. Will be forwarded with a member letter.

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Please don't hesitate to reach out to me with any questions or comments if there are ways we can support your work.

Thank you,





#### Dear Foundation Leader:

Thank you for being a valued member of our profession by working to increase the resources available to California Community Colleges and students. By joining the Network of California Community College Foundations, you, along with more than 80% of your colleagues across the state, can take advantage of a collegial community and expanded benefits offered through two professional development associations—the Network and CASE.

#### **Benefits of Network membership include:**

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Best regards,

Robert Schwartz

President, Network of California Community College Foundations

Executive Director, Los Angeles City College Foundation









# 2016-2017 Strategic Planning Session Summary

At the October meeting, the Network Board conducted a strategic planning session to identify new major projects which would provide value for California Community College Foundations. The board conducted individual brainstorming, small group discussion, and then facilitated planning conversations to identify priorities in 1) professional development 2) sharing best practices 3) advocacy and 4) building relationships and networking. The board was asked to consider how to leverage the relationship with CASE to address organizational capacity. After the group discussion, ideas were ranked and prioritized. The most highly-ranked ideas for future special projects were as follows:

- 1. Establish a common set of metrics or foundation profiles to allow college foundations to easily identify and benchmark against similar organizations. Data could be gathering during the membership renewal. The vision would be to establish 10 distinguishing characteristics that will allow the Network to group similar organizations by size, region, maturity, organizational structure, amount raised, etc.
  - a. Bobbi Abrams offered to donate in-kind services of Pasadena City College
     Foundation to establish the areas of interest to track. Geoff Green of Santa
     Barbara City College Foundation also expressed willingness to donate staff time
     to support a special project.
- 2. Establishing a suite of philanthropy services to expand the back-office capacities of small and mid-sized advancement shops with a bench of professional expertise. Services may include: accountants, investment advisors, attorneys, planned giving advisors, campaign consultants, and other technical assistance providers. Board development resources are also commonly needed resources. The current gift annuity program operated by the League and US Bank could serve as a model. The annuity program could be evaluated to determine if a larger role for the NCCCF is feasible.
- 3. Provide additional sample documents in the Network Best Practices portal to replace common queries among the list-serv. Creative ways to solicit samples should be considered (i.e., awards programs, personal outreach, etc.) Background information for experienced fundraisers new to California Community Colleges should be included.
- 4. Offer additional peer-to-peer networking by professional segment or role. This could be accomplished by hosting a NCCCF roundtable for Assistant Directors/Development Directors, and Administrative/Advancement Services professionals.
- 5. **Develop a set of common talking points** about the importance of diversifying resource development and non-public sources of support. Presentations given at conferences by individuals representing the Network should be saved on the Network document exchange to ensure the organizational memory is not lost when an individual retires.

The board discussed validating these ideas next among the general membership through a survey. A draft survey has been developed <a href="here">here</a>.





# **Draft Talking Points**

- Each year, the California Community Colleges serves over 2.1 million students, representing the largest and most diverse system of higher education in the nation.
- The students attending California's 113 Community Colleges students come from a wide-range of socio-economic, racial, and personal backgrounds over 55% are people of diverse ethnic backgrounds and over 50% have significant financial need.
- Philanthropy supports innovation, assists deserving students to rise above barriers to success, and overall, fills critical gaps in how we serve students.
- Yet, community colleges receive only a small fraction of the philanthropic giving benefiting educational institutions. In 2015, U.S. Colleges raised over \$40 billion, but donors only gave 5% to community colleges (Source: The Voluntary Support of Education survey, conducted by the Council for Aid to Education).
- The Network is an association of community college fund development professionals in California dedicated to improving the collective effectiveness and impact of Community Colleges. Our members include over 80% of California Community College Foundations, who collectively raised over \$110 million from private, philanthropic sources in 2014.
- Philanthropy is now poised to accelerate the momentum of these vital institutions serving 45% of our nation's undergraduates, allowing Community Colleges to more effectively fulfill their mission and expand access to serve the students who become our communities' trained workforce.
- Increased investment is needed to prepare community colleges to respond to donor interest.





# NCCCF Board of Directors 2016-2017 Calendar

The following table reflects the annual key dates for the operation of the Network.

Note: Advocacy activities (i.e., presentations at community colleges conferences) and work of the strategic plan ad hoc committees are not included in this document.

DATE	Activities	Lead	PROGRESS
November 2016			
	Board Board of Directors Meeting, in conjunction with the CCLC Annual Conference  ✓ Review results of 2016-2017  Membership Outreach ✓ Evaluate 2016 CASE  Conference ✓ Approve FY16 Tax Return ✓ Sign FY17 Conflict of Interest Policies	Board of Directors	COMPLETED BY 11/16
	Committees  Bernard Osher Philanthropist of the Year Award Presented at CCLC Annual Convention.  ✓ Release Announcement	Committee Chair or Designee	COMPLETED BY 11/18
	Conference  ✓ Reconcile California Attendees revenue reimbursement with CASE	FCCC Staff	COMPLETE
	Membership  ✓ Board member outreach to non- renewing members ✓ Continued communication with prospective members ✓ Reconcile with CASE	FCCC Staff/NCCCF Vice President	IN PROGRESS
	Fundraising  Corporate Partnership Program  ✓ Benefit Fulfillment (as required)  ✓ Review Corporate Partnership Program, make recommendations for FY17	Resource Development Committee/FCCC Staff	IN PROGRESS
	Outreach to funders to support capacity- building	Resource Development Committee/FCCC Staff	

Updated: November 16, 2016

December			
2016	ACCOUNTING		
	ACCOUNTING  ✓ Draft FY18 Budget and FY18  Membership Model ✓ Prepare financial statement ending in 11/30/16	FCCC Finance Staff	
	Fundraising Corporate Partnership Program  ✓ Benefit Fulfillment (as required)  ✓ Create list of 2018 prospects	Resource Development Committee/FCCC Staff	
	Approach prospective capacity-building funders for grant support	Resource Development Committee/FCCC Staff	
January 2017			
	Conference  Proposals accepted for presentations at the Annual Conference for Community College Advancement  ✓ Communicate proposal period with general membership	FCCC Staff	
	Professional Development  ✓ Hold regional roundtables	Professional Development Committee	
February 2017			
, and the second	Board		
	Quarterly Meeting of the Board of Directors	Board of Directors	
	Conference Conference for Community College Advancement planning committee meets, accepts session nominations	CASE Conference Planning Committee	
	Fundraising		
	Corporate Partner Outreach  ✓ Identify Prospects ✓ Submit Proposals	Resource Development Committee/FCCC Staff	
March 2017	•		
	Governance Committee  ✓ Review criteria and process for nominations for at-large directors, executive committee positions, and board officer positions ✓ Communicate with board members up for re-nomination	Governance Committee	

	Accounting ✓ Prepare FY18 Budget	Treasurer/ FCCC Finance Staff	
	Conference  Finalize California-specific activities  ✓ Reception location & pricing  ✓ Breakfast session topics	Planning Committee	
	Membership  ✓ Develop membership outreach communication collateral	Vice President/FCCC Staff	
	Fundraising Corporate Partner Outreach ✓ Invoicing	Resource Development Committee/FCCC Staff	
April 2017			
	Committee Governance Committee ✓ Open nomination period ✓ Review nominations ✓ Develop slate of officers and executive committee positions and at-large member nominations ✓ Annual review of MOUs and agreements in place with FCCC and CASE	Governance Committee	
	Conference  ✓ Planning for Conference Communication Cycle & NCCCF Reception	Volunteer Working Group/FCCC Staff	
	Fundraising Corporate Partner Outreach ✓ Invoicing	Resource Development Committee/FCCC Staff	
May 2017			
	Board  Executive Committee convenes (late May) to review June meeting agenda, including:  ✓ Recommendations at-large board of directors members ✓ Financial Statements ✓ Proposed FY18 Budget	Executive Committee	
	Committee Governance Committee  ✓ Submit slate of officers to Board of Directors	Governance Committee	

	Accounting  ✓ Prepare financial statements ending in 4/30/16  Conference	FCCC Finance Staff	
	Promote CASE Conference Registration & California-Specific Activities	FCCC Staff	
	Fundraising Corporate Partner Outreach  ✓ Outreach  ✓ Invoicing  ✓ Benefit Fulfillment	Resource Development Committee/FCCC Staff	
June 2017			
	Board  Quarterly Meeting of the Board of Directors  ✓ Vote on slate of officers, executive committee appointments and at-large board of directors ✓ FY17 Committee appointments ✓ Annual review of MOUs and agreements in place with FCCC and CASE	Board of Directors	
	Conference  Promote CASE Conference Registration & California-Specific Activities  ✓ Note early bird registration rate expires mid-August	FCCC Staff	
	Membership 2017-2018 Membership Renewal ✓ Email Communication begins	Vice President/Board of Directors/FCCC Staff	
	Fundraising Corporate Partner Outreach ✓ Invoicing ✓ Benefit Fulfillment	Resource Development Committee/FCCC Staff	
July 2017			
	Conference  ✓ Market conference to NCCCF members	Conference Planning Committee/FCCC Staff	
	Committees  Bernard Osher Philanthropist of the Year  ✓ Nominations Open	Philanthropist of the Year Committee	

	Professional Development  ✓ Regional Roundtable	NCCCF Board Volunteer host	
	Membership  2017-2018 Membership Renewal  ✓ Email Communication  ✓ Invoicing  ✓ Hold at least 2 joint member benefits webinars in conjunction with CASE  ✓ Early bird rate expires mid-August	FCCC Staff: Nancy Pryor/Marketing Team	
	Fundraising Corporate Partner Outreach	Resource Development Committee	
August 2017			
	Accounting/Legal  ✓ Renew D&O Insurance	FCCC Staff	
	Marketing  ✓ Hold at least 2 joint member benefits webinars in conjunction with CASE	NCCCF Board Volunteer hosts, coordinated by FCCC Staff	
	Committees  Bernard Osher Philanthropist of the Year  Committee  ✓ Review and select recipient(s)  ✓ Notify honoree	Bernard Osher Philanthropist of the Year Selection Committee	
	Conference  Promote CASE Conference Registration & California-specific activities  ✓ Activate online registration for California Reception ✓ Early bird registration rate expires mid-August	FCCC Staff: Nancy Pryor/Kyle Hyland	
	Membership Review initial results of membership renewal efforts  ✓ Board member outreach to non-renewing members  ✓ Continued communication to foundations who had not yet responded  ✓ Facilitate invoicing and membership tracking	Vice President/Board of Directors/FCCC Staff	
	Fundraising		
	1	I	I.

	Corporate Partner Outreach  ✓ Invoicing  ✓ Benefit Fulfillment	Resource Development Committee/Nancy Pryor	
September 2017			
	Board Executive Committee convenes to review October meeting agenda	Executive Committee	
	Committees  Bernard Osher Philanthropist of the Year Committee Convenes  ✓ Coordinate luncheon appearance and prepare announcement	Philanthropist of the Year Committee/Nancy Pryor	
	Accounting Create financial statements as of 6/30/16	FCCC Finance Team/Treasurer	
	Conference  CASE Conference Registration & California-specific activities  ✓ Continued email marketing ✓ Support California reception logistics (signage, program, etc.)	Nancy Pryor/Kyle Hyland/Sheri Horn-Bunk	
	Membership Review initial results of membership renewal efforts  ✓ Continued communication to foundations who had not yet responded ✓ Facilitate invoicing and membership tracking	FCCC Staff in consultation with Board of Directors	
	Fundraising Corporate Partner Outreach  ✓ Invoicing  ✓ Benefit Fulfillment	Resource Development Committee/Nancy Pryor	